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The prevalence and influence of psychosocial factors on technical refinement amongst
highly-skilled tennis players

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23 Abstract

24 The present study investigated the prevalence and influence of *psychosocial* factors amongst
25 a sample of highly-skilled athletes who had previously refined their technique. Semi-
26 structured qualitative interviews were conducted with eight players to gain an in-depth
27 understanding of their experiences when making technical refinements. Results revealed that
28 participants sought to change their technique in order to address an ‘attenuated’ movement
29 pattern and that commitment and confidence were important psychosocial concomitants
30 during the refinement process. Upon reflection, participants indicated that taking a break
31 from competition and dedicating more time to the refinement might have increased their
32 chances of success. Overall, findings showed that psychosocial behaviors have a significant
33 influence on players’ ability to successfully enact technical refinement. However, players
34 reported a lack of consideration towards both the scheduling and establishment of
35 refinements in relation to the competitive season. These results suggest the need for
36 improved understanding and planning in terms of how a coach might operationalize these
37 factors within training for the competition environment.

38

39 Keywords

40 Commitment, Confidence, Expertise, Five-A Model, Sports coaching.

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43 The prevalence and influence of psychosocial factors on technical refinement amongst
44 highly-skilled tennis players

45 Longitudinal sporting involvement at the highest level is most typically depicted as a
46 nonlinear pathway, beset by challenges that should be identified, prepared for, and then,
47 hopefully, negotiated; usually with varying degrees of success (MacNamara, Button, &
48 Collins, 2010). Indeed, effectively confronting such challenges can be *frustrating* for athletes
49 at any performance level, due to the destabilizing effect they can impart. As such, athletes
50 may benefit from support and guidance from a coach and/or sport psychologist. Exemplar
51 challenges reported within the literature include athletes transitioning between sports
52 (MacNamara & Collins, 2015), returning from injury (Podlog & Dionigi, 2010) and making
53 refinements to already long-practiced and well-established motor skills (Hanin, Korjus,
54 Jouste, & Baxter, 2002). Crucially, scholars identified the deployment of key psychosocial
55 skills (e.g., psychological characteristics of developing excellence or PCDEs) as being
56 essential in facilitating the *transition* through, and optimizing benefits from, these disruptive
57 times (MacNamara et al. 2010; Orlick, 1990). It is, therefore, of interest to understand the
58 different contexts in which these skills are utilized and how applied science support might be
59 structured and implemented to optimize the experience through this “rocky road” (Collins &
60 MacNamara, 2012). Considering the current scarcity of research addressing this topic during
61 periods of technical refinement, and recent recognition of its importance within the field of
62 applied sport psychology, the current study focused on exploring the prevalence and
63 influence of psychosocial factors during the refinement process amongst highly-skilled
64 performers (Carson & Collins, 2016).

65 Exemplifying the high-risk nature of technical refinement, anecdotal reports from
66 highly-skilled performers document the difficulties one may face in completing this task. For
67 instance, Luke Donald, the former world number one ranked golfer attempted to refine his

68 swing in order to improve the chances of winning his first major championship.
69 Unfortunately, this process was unsuccessful and Donald dropped to a world ranking of 96
70 subsequently explaining that “it was a big alteration but I thought I could do it as I’ve always
71 considered myself a fast learner. But I can see how difficult it is to break down 30 years of
72 golfing DNA” (Corrigan, 2014). Indeed, this self-reflection highlights an important
73 distinction between initial *learning* and later *refinement*, suggesting that processes involved
74 in one might not be *directly* applicable to the other (Carson & Collins, 2011). Carson and
75 Collins (2015) recently documented accounts of unsuccessful refinement resulting from
76 concomitant psychosocial factors including a failure to “buy-in” to the prescribed change.
77 Such empirical evidence suggests that altering well-established motor skills involves a degree
78 of risk given that performers are required to “de-chunk” a proceduralized movement pattern
79 before reautomatizing the movement to subconscious control (Beilock, Carr, MacMahon, &
80 Starkes, 2002).

81 In seeking to address this issue, the Five-A Model of technical refinement has been
82 proposed as an interdisciplinary guide for coaches and support specialists, when working
83 with performers to refine their already long-practiced and well-established motor skills
84 (Carson & Collins, 2011). Significantly, these authors identified a number of concomitant
85 *psychosocial* factors (i.e., mental states, psychological characteristics, and aspects of the
86 social environment) that impact upon success. According to these researchers, the
87 psychosocial factors likely to have the greatest bearing on refinement success include an
88 athlete’s *involvement, commitment, trust, and confidence*. For example, involvement in the
89 process may be crucial for establishing athlete buy-in (Kidman & Lombardo, 2010).
90 Previous scholarly activity revealed that adherence to technical refinement is enhanced when
91 coaches encourage their athletes to help diagnose and plan an appropriate intervention
92 targeting the cause of the inefficient movement pattern (Carson & Collins, 2015).

93 Commitment is also believed to play a hugely important role in athletic development
94 since it directly influences an athlete's involvement and persistence in a given activity (Weiss
95 & Weiss, 2006) and has a strong relationship with their level of intrinsic motivation
96 (Zahariadis, Tsorbatzoudis, & Alexandris, 2006) and mental toughness (Clough, Earle, &
97 Sewell, 2002). To illustrate, researchers found that commitment (e.g., perseverance at
98 challenging times) facilitated the successful development of athletes from initial involvement
99 to achieving and maintaining a world-class status (MacNamara et al. 2010). Trust is also
100 important in at least two respects, firstly during the execution of the motor skill to enable
101 higher levels of automaticity and, secondly, within the athlete-coach relationship. The level
102 of trust that the athlete places in his/her coach's ability to oversee the process may influence
103 his/her adherence to the prescribed technical change (see Toner, Nelson, Potrac, Gilbourne, &
104 Marshall, 2012). Closeness (i.e., the emotional tone that coaches and athletes experience and
105 express in describing their athletic relationships) is characterized by mutual trust and this has
106 been found to play an important role in an athlete's development as a performer and a person
107 (Jowett & Cockerill, 2003).

108 Finally, the confidence that athletes' possess in their ability to consistently execute the
109 new movement pattern may have an important bearing on the technical change process. High
110 levels of sport confidence are believed to facilitate performance proficiency through their
111 positive effect on athlete's cognitions, affects, and behaviors, while low self-confidence is
112 associated with negative effect, defective cognitions, and ineffective behaviors (Beaumont,
113 Maynard, & Butt, 2015; Hays, Thomas, Maynard, & Bawden, 2009). Relatedly, athletes'
114 self-efficacy about their ability to refine their technique is likely to be influenced by a number
115 of sources of information including their mastery or performance experiences (e.g., previous
116 occasions when they have attempted to enact change), their vicarious experiences (e.g.,
117 whether anyone in their stable of athletes has successfully refined their technique), any verbal

118 persuasion they may have been subjected to by coaches, and their physiological and
119 emotional states (Bandura, 1977). Although the constructs of *trust* and *confidence* bear
120 conceptual similarities, an athlete's trust in their coach assumes that they are confident in
121 his/her qualities (based on the trust giver's expectations of the coach's future behaviours),
122 while confidence in one's ability to successfully refine technique does not imply trust in the
123 coach's ability to oversee the process.

124 Despite the apparent ubiquity of technical refinement within the applied setting,
125 research has yet to explore whether the concomitant *psychosocial* factors identified by the
126 Five-A Model and/or others (e.g., resilience), might underpin successful and unsuccessful
127 cases of technical refinement. This is an important issue to address, as equipping athletes
128 with a range of positive psychosocial assets (e.g., realistic performance evaluations, coping
129 with pressure, self-awareness) will assist both their performance and personal development
130 (Abbott & Collins, 2004; Harwood, 2008; MacNamara et al. 2010; Nicholls, Taylor, Carroll,
131 & Perry, 2016). Therefore, the principal aim of this exploratory study was to identify the
132 prevalence and influence of these factors by conducting interviews with highly-skilled tennis
133 players who had attempted to refine a well-established movement pattern.

134 **Method**

135 *Philosophical orientation*

136 The study was grounded in a post-positivist paradigm (Guba & Lincoln, 2005). This
137 had a number of implications for our study including our ontological (i.e., critical realism)
138 and epistemological stance (i.e., modified dualist/objectivist), our choice of method (i.e.,
139 interviews that were informed by existing literature), data collection (i.e., single interviews),
140 data analysis (e.g., calculating the number of participants who represented each theme),
141 trustworthiness techniques (e.g., peer debriefing), and representation of the findings (i.e.,

142 realist form characterized by experiential authority, the participant's point of view, and
143 conveying interpretive omnipotence).

144 *Participants*

145 Six males and two females aged between 19–30 years ($M_{\text{age}} = 23.5$, $SD = 4.3$) with
146 experience of refining their technique within the last 5 years participated in this study.
147 Participants had spent between 1 and 4 years working on the refinement and all but two of the
148 athletes were trained by different coaches. Retrospective in-depth interviews are commonly
149 employed by qualitative researchers (e.g., Swann, Crust, Keegan, Piggott, & Hemmings,
150 2015) and were required in the current context since participants and coaches are often
151 reluctant to discuss the refinement process as it unfolds for fear that this might hinder the
152 athlete's ability to successfully enact change. Researchers have argued, however, that
153 athletes are capable of remembering significant life events a long time after their occurrence
154 (Gould, Finch, & Jackson, 1993). Participants were identified via purposive and snowball
155 sampling. A purposive sample of athletes was sought which entailed those who had
156 competed at an advanced level (i.e., national events and had a Lawn Tennis Association
157 rating of 3.1 or below) at the time of the technical refinement. According to Swann, Moran,
158 and Piggott's (2015) taxonomy of expertise, our sample are representative of semi-elite
159 athletes as they participate just below the top standard possible in their sport (i.e., talent-
160 development programmes). Likewise, they may also be considered as participating along the
161 Elite Referenced Excellence pathway (Collins et al. 2012). Electronic-mail was used to
162 contact potential participants within the United Kingdom. Once initial contact had been
163 made with athletes, we then used snowball sampling; a strategy where further participants are
164 identified from existing participants (Patton, 2002). Ethical approval was granted by the
165 University ethics committee and all participants provided signed informed consent prior to
166 data collection.

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Insert Table 1 about here

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170 *Procedure*

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Each participant took part in an in-depth, face-to-face interview. Interview locations and times were selected at the convenience of each participant. The interview guide was informed by the work of scholars in the field of technical refinement (e.g., Carson & Collins, 2011) and covered three topics to address the study's aims: (a) *why* the athlete decided to refine their technique and *what* components of technique were refined, (b) the *moderators* of change (i.e., the psychosocial factors that influenced the refinement process), and (c) the participants' *reflections* upon the whole process (what, if anything, they might do differently if they were to go through this process again and, consequently their recommendations for coaches). Accordingly, the interview used a structured and standardized format in order to address time periods pre, during, and post refinement. While participants were asked the same questions in the same way, the sequence of questions varied according to the flow of the conversation and follow-up probes were used in order to elaborate (e.g., "Could you please explain that in more detail?") and clarify (e.g., "What do you mean by that?") some responses. This approach helped establish rapport and allowed for greater depth of information. Interviews lasted between 55–95 minutes, were recorded in mp3 file format, and later transcribed verbatim.

187 *Data Analysis*

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Following transcription of the interviews, we conducted content analysis involving three stages to this process (Patton, 2002). First, transcribed interviews were read several times to gain a clear comprehension of the participants' responses and subjected to line-by-line analysis to identify raw data codes. Second, we used a combination of inductive and

192 deductive approaches to identify meaning units which were subsequently grouped together to
193 form emergent categories (lower-order themes) based on their similarity to each other and
194 distinction from other categories (Patton, 2002). This process was then repeated in order to
195 generate higher-order themes. Next, higher-order themes were organized to form a
196 chronological representation (i.e., from the start to finish) of participants' experiences of the
197 technical change process. As such, higher-order themes were placed deductively into the pre-
198 determined dimensions of prechange, in-change, and post-change evaluation. Comparative
199 analysis was used to identify common themes across participants and, in line with our
200 philosophical stance, a frequency analysis was conducted to illustrate the number of
201 participants representing each theme (see Table 1).

202 *Trustworthiness*

203 We employed both peer-debriefing and member checking as a means of enhancing the rigour
204 of the findings. Peer-debriefing acts as an external check on the research process while
205 member checking is used to establish the credibility of the findings and interpretations
206 (Creswell, 2007). The first and fourth author started this process by identifying common
207 themes from the transcripts independently and then acted as critical friends (Faulkner &
208 Sparkes, 1999). Here, the authors questioned each other's interpretations, refined emergent
209 themes, and ensured that personal experiences or beliefs did not unduly bias the findings.
210 There was a high level of agreement between the authors, with only a small number of minor
211 discrepancies (less than 5% of data codes) requiring adjustment or further rationale. The
212 identified themes were then discussed with and challenged by the second and third author
213 until a consensus was reached. Next, using an approach based on synthesised member
214 checking (see Birt, Scott, Cavers, Campbell, & Walter, 2016) participants were sent their
215 results and asked to confirm whether or not they were an accurate representation of their
216 experiences. No changes were made at this point.

217 Results

218 The first section addresses why athletes decided to make a technical refinement and
219 what aspect of their movement they chose to refine; that is, the important considerations
220 occurring prechange. Next, we outline key psychosocial moderators that influenced the
221 extent to which the process was successful or unsuccessful. Finally, we present results
222 relating to the perceived consequences of the technical refinement process, or in other words
223 the “postprocess review” (see Table 2).

224 Prechange

225 Across participants, several different technical components were refined. Four
226 players addressed their dynamic forehand movement, two changed their forehand grip, while
227 two sought to change their backhand. Notably, all intended refinements were individually-
228 specific; as would be expected at this high level, after the development of a well-established
229 movement pattern.

230 All participants decided to make a technical refinement to improve their performance
231 by altering what they, or their coach, considered to be an “attenuated” aspect of their
232 movement. These players were aware that a feature of their game (e.g., backhand) was weak
233 and was getting targeted by opponents in competitive matches. The coach-athlete dyad
234 reached a mutual decision that a technical refinement was required to address the issue. Six
235 participants were quite explicit about their desire to achieve a world ranking or to compete at
236 a higher level. Take, for example, Mike’s comment that “throughout my whole time as a
237 junior the aim was to try and get to a slam and we felt the changes to my game would get me
238 there”. Others recognized that they had a technical flaw that was likely to hold them back as
239 they moved to a higher ratings band. For example, Matty revealed:

240 I recognized that it was a problem because in matches I was finding it so hard to
241 attack, because I could never be on the front foot . . . I was always making contact
242 with the ball late, so I'd only be able to attack off real easy balls.

243 Similarly, Scott revealed that “basically my backswing was too big and I was getting caught
244 out if someone hit the ball fast at me”.

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Insert Table 2 about here

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248 **In-Change: Psychosocial Factors that Influenced the Process**

249 **Commitment.** The extent to which participants *committed* to the prescribed
250 refinement had a hugely important bearing on its success. In the following section we discuss
251 four specific factors (i.e., competitiveness, discomfort during competition, regulation of
252 performance expectations, process vs. outcome goals) that influenced whether or not
253 participants remained committed to technical refinement. Although all of the participants
254 indicated that they were fully committed to the new movement in practice, this changed for
255 some during a competitive event. Here, a *competitive* urge to win appeared to override the
256 desire to remain committed to trying the new movement. For example, Scott explained that
257 he:

258 Was sticking to the shape but it's almost the competitive side of you I wanted to
259 win too much to be able to just to stay with it . . . I stuck with the new movement
260 when I hit a top-spin forehand but I wouldn't say that I hit that many of them as I was
261 trying to avoid hitting it.

262 John's competitive instincts led him to revert back to his old movement:

263 My performance was significantly weak for me to go back to the original technique in
264 the first match of a four match tournament . . . I was playing someone who I had

265 preconceived notions that I was going to beat, the fact that I wasn't beating him and
266 that it wasn't feeling good my natural instinct as a competitor and someone who
267 has a fixed mindset and that I have to take care of this particular match, I can't
268 consider losing this match so I have to change back.

269 Both of these players' commitment to the new movement was also influenced by the degree
270 of *discomfort* they felt when first using it in competition. Scott felt that the new movement
271 was:

272 Awful, timing was off, wasn't really going in the court, there wasn't much power . . .
273 my swing got very short, jittery almost and I wouldn't time it great because of that . . .
274 I was just a sitting duck and thought I might as well hit a slice – I might be able to
275 control that, I didn't feel comfortable with it at all.

276 Although Scott initially committed to the new technique, his level of discomfort was such
277 that he ended up making “adjustments like playing around with my grip just trying to find a
278 way to be able to hit it in the court with the new shape because I couldn't go back to the old
279 one”. Significantly, although all of the participants found the new movement uncomfortable,
280 not all of them reverted back to their old technique or experimented with different ways of
281 performing the skill. In fact, as we discuss in the following sections, a number of coaches
282 had persuaded their players that there was little point in doing so and convinced them that
283 setbacks (which were characterized by feelings of extreme discomfort) were a natural part of
284 the process.

285 Even though a number of participants struggled to commit to the new movement, four
286 revealed that, despite initial setbacks in competition and the discomfort they experienced,
287 they steadfastly committed to the prescribed refinement. Participants who *regulated their*
288 *performance expectations* by accepting that it could take many months before they could
289 successfully execute the new movement were more likely to commit to it in the long-term

290 than those who thought the change could be brought about with long-term permanence
291 quickly. Dave drew attention to the important role coaches play in this process when he
292 suggested that “the coaches were saying it’s going to take time . . . they re-iterated that to me
293 so I felt under no pressure to quickly change it, I knew it was going to be a long period of
294 time where I really had to focus”.

295 In contrast, participants who failed to successfully enact change adopted unrealistic
296 performance expectations; that is, they hoped that the process could be accomplished quite
297 quickly. For example, Paul struggled to execute the new movement (although he eventually
298 did almost 5 years after he started to make the change) because he was thinking of:

299 The time limit . . . I was getting older . . . I knew I was almost on my way out of full-
300 time tennis trying to make it. . . so I was thinking can we get this done as quickly as
301 possible.

302 Commitment was enhanced by coaches who sought to remove pressure from their
303 players by emphasizing that practice and competitive results were not important in the early
304 stages of the change process. Here, the coaches encouraged their athletes to focus on the
305 *process* (i.e., getting the technique right) rather than the *outcome* and this helped them to
306 accept that they were likely to make a large number of errors early on. Dave had a number of
307 conversations with his coach which helped him realize that it was inevitable that he would:

308 Hit a lot of errors but in my head I knew it was better going for it and making the
309 errors then just running around it or hitting a slice and winning . . . because I won a
310 couple of matches where I was like ‘but yeah, you didn’t do the right thing’, so the
311 winning and losing part became secondary, so it was all about the performance goals
312 rather than the outcome goals.

313 Paradoxically, John revealed that his commitment to the new action was negatively
314 influenced by the fact that he so was so focused on the outcome of the action:

315 I wasn't prepared to make even one forehand error . . . I created that mindset for
316 myself where I wasn't allowed to make mistakes and to fail with it . . . I created a fear
317 of making mistakes and a fear of losing.

318 Encouraging the players to focus on process rather than outcome goals also seems to
319 have enhanced commitment by helping them to cope with anxiety experienced during this
320 process. Mike noted how his coaches reassured him, "if you miss it's okay, make sure you
321 are doing the right things" and "I bought into that so then the anxiety was taken away because
322 I felt under no pressure to win or lose the match". In contrast, John, who struggled to make
323 the change, mentioned that if he had worked closely with a coach (he saw coaches
324 intermittently as part of a performance squad) it might have helped him through the process:

325 It was kind of me by myself so to feel that I'd made that breakthrough was a really
326 nice feeling to then having that blown apart in day one and it was difficult not to have
327 someone reassuringly say 'okay it's fine, it's part of a long-term process'.

328 In this case, a lack of psychological support left John "with less motivation to train over
329 subsequent weeks . . . my motivation to commit to the change was lower".

330 **Confidence.** Participants' confidence in the process also had an important bearing on
331 their ability to successfully enact change. Participant confidence was influenced by a number
332 of specific factors, including; the belief they had in their coach's ability, belief in their own
333 ability, competitive setbacks, and positive feedback.

334 The belief they had in their coaches' ability meant that the majority of the participants
335 were highly confident that the prescribed course of action would help them improve their
336 games. In fact, it would seem that coaches had to do very little to get the players' buy-in for
337 the refinement. Scott recalled when the idea was introduced to him that he felt:

338 Pretty confident, I was just so happy with my tennis at the time and again because of
339 the two people working with me I was like ‘for sure this is going to work . . . it’s not
340 going to effect me’.

341 Similarly, Mike was hugely confident in the process because of his coach’s previous
342 experience: “at the time he was working with some other good players I felt like he’d gone
343 through the process before – the way he delivered it to me”. However, although all of the
344 participants had a great deal of confidence in their coach, some lacked confidence in their
345 *own ability* to make the change. Paul noted that he:

346 Was going down there [to work with a new coach] to make it better . . . is there a
347 perfect result? Every technique is different but I had the goal that I wanted to be
348 happy with it . . . I wanted to be able to repeat it. Did I want a forehand as good as
349 him [his coach]? Yeah but that wasn’t achievable I don’t think.

350 Interestingly, Paul’s apparent lack of confidence in the process appears to have stemmed
351 from his belief that he was, at 18 years of age, quite old to be making such a significant
352 refinement. John echoed similar sentiments when he revealed that he was only “moderately”
353 confident “if I was to put it on a scale I’d say 60% probably . . . I had quite an awareness
354 even at that stage of the science behind muscle memory and those kind of things . . . I knew
355 these things take a lot of time”.

356 Early *setbacks* in competitive events had a considerable impact on a number of the
357 participants’ confidence in the new technique. For example, John explained that:

358 There had been an overall dent in my morale because of the way the tournament went
359 and looking back that would have resulted in my training attitude being low . . . the
360 morale of the change was dented, I kept going with it but with a different morale and
361 motivation towards it . . . it was quite demoralizing really . . . I was thinking it
362 couldn’t have gone any better in practice the day before the tournament and I still

363 couldn't do it so my confidence in it and my enjoyment of doing it would have been
364 less in subsequent weeks.

365 Scott's confidence in the technique was also influenced by his initial experiences of using it
366 in competition:

367 I'd be going into a match when there were so many other things going on, different
368 pressures, someone's trying to find ways to beat you, to pick holes in your game and
369 it wasn't ready to stand up to that test at that time which maybe shot my confidence in
370 that a little bit and in myself and in my own tennis.

371 These participants felt that setbacks may have arisen because they had spent an insufficient
372 length of time automatizing their new action in practice before it was exposed to competitive
373 pressure. Paul conceded that maybe things were progressed "a bit too quick so I hadn't built
374 the foundation – so the hand feed I hadn't really perfected that and we're trying to rush it
375 because I was still competing in competitions". Nevertheless, it is important to note that
376 although a number of participants lost a certain amount of confidence in their own ability to
377 bring about the technical refinement, they retained a great deal of confidence in their
378 coaches' ability throughout the process. That is, none of the players thought that they might
379 need to start working with someone else in order to improve performance, or even abort the
380 change process. In fact, a number of players discussed how coaches used *positive feedback*
381 to restore their confidence after they had experienced initial setbacks in competitions. For
382 example, although Matty discussed how "getting battered dented my confidence", in the
383 following weeks his coach:

384 Spent a lot more time with me on squads . . . spent more time than he would have
385 previously done . . . I kind of always felt he was watching even if he was at the other

386 end of the centre . . . he'd appear from nowhere and tell me to slow it down a bit,
387 speed it up a bit . . . his feedback gave me confidence that I was making progress”.

388 After Michelle's new backhand technique was badly exposed in an important competition,
389 her coach told her “not to beat herself up about it” and that “she was making good progress”.
390 This reassurance increased her confidence that she could successfully refine her technique in
391 the long-term. Although Scott initially struggled with the change, he revealed that his
392 relationship with his coach played an important role in helping him to eventually execute the
393 desired movement: “I still respect him an awful lot, I'd started to improve again, he got me
394 through it, they [both coaches] had been really positive and encouraging”.

395 Participants who retained belief in their ability to refine their technique were working
396 with coaches who used a variety of other strategies to deliver positive feedback and develop
397 their confidence in the new technique. For example, as we noted in the previous section,
398 these coaches encouraged their players to focus on process rather than outcome goals. In
399 doing so, a number of coaches used recorded footage to show their players evidence that they
400 were achieving the desired movement positioning. Andrea felt that seeing this made it “clear
401 in my mind what I was doing and what I was aiming for” and that this enhanced her
402 confidence that her action was improving in the desired direction.

403 **Postchange Evaluation**

404 **Performance proficiency.** Although four participants felt that the process had been
405 unsuccessful, four participants declared it as an unqualified success even though each of them
406 spent time struggling to adopt the new movement pattern. For example, Matty revealed that
407 changing his forehand takeback eventually gave him “counter-punching ability . . . the court
408 just felt bigger . . . as soon as it clicked I could recognize different situations and my feet
409 were moving in the right way”. For Mike, the new movement meant that he was:

410 Back so quickly I was able to move the racket back and was therefore able to give
411 myself time to get into position and hit a much cleaner ball. I could wait a split
412 second and hit a top spin or I could just go full out and hit flat so there were two
413 things that automatically were better.

414 In contrast, it was more difficult for the remaining four participants to determine
415 whether the process had been successful. Interestingly, although none felt that their
416 proficiency had regressed as a result of making the changes, three felt that it had taken too
417 long before their new movement produced noticeably improved results. Unfortunately, these
418 participants had reduced their commitment to competitive tennis, owing in part to the slow
419 nature of their progress, to focus largely on coaching instead, by the time that they eventually
420 became comfortable with the new movement.

421 **Dedicate more time to practicing the new technique.** In general, these participants
422 felt that it had taken them a long time to acquire the desired technique due to an insufficient
423 period of time being spent breaking the movement down and practicing it in a repetitive
424 manner before they needed to use it in competition. However, they acknowledged that this
425 was difficult given their tournament schedule at the time. For example, Paul argued that “if
426 we’d stripped it back even more we probably would have done better. I think we would have
427 done better if we’d hand fed and repeated that thousands of times, but I was 18 and still
428 playing tournaments”. While participants may need to increase the amount of time they
429 dedicate to practicing the new technique, it is also essential that there is considerable
430 behavioural correspondence between the practice and performance contexts in which the new
431 technique will be used (e.g., the practice environment presents the performer with functional
432 or relevant action affordances; see Araújo & Davids, 2016).

433 **Remain patient.** These participants also discussed a number of things that they
434 would do differently if they were to go through this process again. Four players spoke about

435 the need to accept that they were engaged in a challenging process that would require them to
436 remain extremely patient when inevitable setbacks arose. For example, John recommended
437 that there should have been an:

438 Environment where it's okay to lose . . . where I said I can have a free swing this
439 tournament . . . I'm going to accept that I can see that this change is making me better
440 . . . for the sake of 4 months down the line playing great tennis I'm going to be
441 prepared to miss forehands this weekend.

442 **Take a break from competition.** Four participants are now full-time coaches and
443 drew on this experience to consider what they would do differently if they were working with
444 a player who they thought required a significant technical change. These participants noted
445 that they would devote more time to helping the player get comfortable with the new
446 movement before exposing it to the rigours of competition. Scott suggested that he was not
447 sure if he should "have played tournaments so soon after making the change" and that a better
448 approach may have been to "just get comfortable with it first before putting it into a match
449 situation under pressure because it was getting torn apart". John expressed similar sentiments
450 when revealing what he would do if he were to coach a skilled player who was considering
451 making a technical change:

452 I'd have to outline the risks and that we're going to need at least a minimum of a
453 week training block and possibly two further weeks without competition where you'll
454 play practice competition. Within that block you'd move from closed to open practice
455 . . . closed points up until eventually playing full practice sets. Again, there's no
456 pressure hitting it in or out, the only pressure is trying to maintain the technical goal
457 and then maybe progress to a rally and then give them a specific shot to start the point
458 off . . . no pressure at all and eventually moving to pressure and maybe put another
459 player on the other side of the net where it's realistic.

Insert Table 3 about here

Discussion

The aim of this exploratory study was to identify the prevalence and influence of psychosocial factors amongst a group of high-skilled athletes who had previously refined their technique. This is the first study to provide a detailed account of athletes' experiences during the technical refinement process. The findings showed that establishing and retaining athlete's *commitment* and *confidence* in the refinement, were crucial in this regard, therefore justifying their inclusion within the Five-A Model (Carson & Collins, 2011). Unfortunately, a failure to apply, or systematically cater for, these psychosocial factors appeared to contribute to a number of unsuccessful outcomes too. Similar to other highly-skilled athletes (Carson & Collins, 2016), the impact extended beyond skill development possibilities to players' long-term involvement in competitive tennis. This is one of the first studies to provide empirical support for the proposal that skill refinement represents a significant and career defining transition along the performance pathway (Carson & Collins, 2011; Toner & Moran, 2015). It is encouraging to note, however, that four participants felt that the process had been extremely successful and that it had contributed to the improvement of their game. In the following sections we explain why the presence or absence of certain psychosocial factors may have contributed to successful or unsuccessful cases of technical refinement, and provide practical recommendations relating to *how* coaches, psychologists, and athletes may apply these psychosocial behaviors.

A number of participants found it difficult to commit to technical refinement and either reverted back to their old technique or started to adopt a compromise technique (i.e., something "in-between" the old and the new movement) when first attempting the new movement in competition. These findings mirror the recent discovery that coaching interventions designed to refine the technique of European Tour golfers often led to a

485 regression back to the original technique and that this was represented by fluctuations
486 between automated and de-automated states (Carson, Collins, & MacNamara, 2013). Our
487 results revealed that players who failed to commit were less likely to have regulated their
488 expectations about the change and that they became frustrated and impatient when they
489 realized the difficulty of this process. Coaches and psychologists may need to make athletes
490 aware that initial setbacks, and the feelings of discomfort which characterize these events, are
491 inevitable and that they should not be taken as evidence that change is not working, or that
492 the chosen course of action is likely to hinder athlete development in the long-term. In fact,
493 data from longitudinal studies has revealed that successful refinement can take several
494 months and that further improvement may be evident even after 1 and 2 year follow-up tests
495 (Carson & Collins, 2015; Carson, Collins, & Jones, 2014).

496 A number of the players revealed that early setbacks dented their *confidence* in their
497 ability to execute the new technique. These players felt that they needed more time to
498 become comfortable with the new movement before they were forced to use it in competition.
499 It was interesting to note that few of the players' coaches seem to have made an effort to
500 secure the new movement during practice (i.e., pressure-proof it) before it was exposed to the
501 psychological rigors of high-level competition (see Table 2 and Kearney, Carson, & Collins,
502 2017, for similar accounts from athletics coaches). In contrast to the Five-A model
503 guidelines, it seems that players were introduced to the challenge of competitive pressure,
504 both psychological and physiological, too early before the new skill version had been
505 automatized, pressure-proofed, and confidence in the execution regained. Pressure-proofing
506 is an important feature of the Assurance stage as it can enhance an athlete's confidence that
507 the new movement is fully established and that it requires no further modifications. In fact,
508 the participants who successfully refined their technique revealed that their coaches used a

509 variety of strategies (e.g., encouraging a process focus) and certain training drills, and that
510 this enhanced their confidence in their ability to execute the new movement.

511 It may be that for some players in the current study the process (not the technical
512 modification) was insufficiently understood by and/or sold to them. It is interesting to note
513 that players only recognized the need for a progressive, or systematic, approach during their
514 post-process review. Even then, there was a distinct lack of appreciation toward the need to
515 proactively pressure-proof the skill, as one of several absent features of the Five-A Model.
516 Equally, however, it is probable (based on evidence of coaching knowledge in other sports;
517 cf. Carson et al. 2013; Kearney et al. 2017) that coaches did not have, or understand, a
518 systematic approach that would enable success. Planning prior to enacting change appears to
519 have been uncomprehensive; for example, few players conducted a detailed analysis with
520 their coach whereby the pros and cons of technical refinement, and other alternatives, were
521 evaluated. Indeed, this process needed to include consideration towards the macro-level
522 timing within a competitive season, but no such planning was reported as taking place.

523 Although the interview process devoted some attention to an exploration of the mechanisms
524 which underpinned coaches' attempts to enact change, this was not its primary focus. Future
525 research could devote more attention to this issue by conducting in-depth explorations of the
526 approaches used by coaches in order to facilitate change (e.g., practice schedules). This
527 enquiry seems particularly relevant given recent findings which suggest that coaches and
528 athletes appear unclear about the most effective way of conducting this process (Carson et al.
529 2013). A systematic approach (e.g., the FIVE-A model) would seem to be justified at the very
530 least. Future research could interview coaches post-training and include a video debrief to
531 better understand and probe their decision making on-action/in-context as they oversee the
532 technical refinement process. Researchers could also explore whether varying practice
533 conditions influences an athlete's ability to successfully adapt to new task demands (i.e.,

534 technical refinement) or conduct a phenomenological investigation of the different
535 trajectories that athletes might take as a result of making refinements/changes (e.g., how
536 setbacks experienced at different stages of the process might influence the athlete's decision
537 to remain committed to the refinement or drop out of the sport).

538 To conclude, our results suggest the need for improved planning in terms of how
539 tennis coaches might operationalize these psychosocial factors in a systematic manner within
540 the training environment for competition. Ultimately, the results should prove helpful to
541 coaches and psychologists who wish to understand some of the physical and/or psychological
542 difficulties that athletes may face during the technical refinement process. We suggest that
543 development programs may need to devote greater consideration towards operationalizing
544 these factors within their specific domain in order to optimize the development and
545 performance of skilled athletes.

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668 Table 1: *Participants and technical refinements*

Name (Pseudonym)	Age and rating when refinement was made	Technical refinement
Scott	16 (3.1)	Shorten forehand takeback
John	17 (2.1)	Adopting 'eastern' grip on forehand
Mike	15 (3.1)	Shorten backhand takeback
Matty	18 (3.1)	Shorten forehand takeback
Paul	18 (1.2)	Adopting 'continental' grip on forehand
Luke	28 (1.1)	Alter forehand path
Michelle	21 (2.2)	Shorten backhand takeback
Andrea	20 (3.1)	Square racket face on forehand

669 *Note:* For junior and adult players there are 20 rating bands, starting with 10.2, which is the
670 lowest, progressing to 10.1, 9.2, 9.1 etc. until you reach 1.1, which is the highest rating.

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684 Table 2. *Summary of the prevalence of perceived antecedents, moderators, and process*
 685 *evaluation of technical change*

Lower order themes	Higher order themes	Dimensions
Competitiveness (6) Attenuated movement pattern (8)	Continuous improvement	Prechange
Discomfort during Competition (8) Regulating performance Expectations (6) Process versus outcome goals (5) Competitiveness (4)	Commitment	In-change
Trust in coach's ability (7) Own ability (6) Competitive setbacks (6) Positive feedback (5)	Confidence	
Performance proficiency (8) Dedicate more time to practicing the new technique (6) Remain patient (5) Break from competition (4)		Postchange

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687 Table 3. *A comparison of recommended psychosocial practices by the Five-A Model against those actually reported by participants.*

Psychosocial Factors	Five-A Model Stages				
	Analysis	Awareness	Adjustment	(Re)automation	Assurance
Five-A Model exemplars	Consider the pros vs. cons (e.g., to make the change at all? What? When? How? Why?). Gain buy-in/trust. Establish realistic expectations. Sell the process to important stakeholders.	Continuous personal support via discussion aided by video, goal-setting and monitored through self-reported confidence levels.	Coach and video feedback to enhance confidence, acceptance and commitment. Work on unaffected skills to maintain progress.	Use of imagery scripts and self-set goals to sell progress to the athlete. Practice in context to enhance understanding. Reduced coach involvement to increase athlete independence.	Provide proof that movement is robust in order to maintain and build confidence. Discuss and implement varied game plans in preparation to compete (i.e., tactics/playing style).
Study examples of adherence	Discussing the efficacy of various techniques.	Personal support via coach discussion aided by video.	Use of video to reinforce progression towards the new technique.	Use of practice activities to develop confidence.	No examples evident.
Study examples of inconstancy	Lack of planning and detailed analysis and athlete input.	Goal-setting against realistic but challenging targets.	Monitoring goals to maintain progress.	Failure to sell progress to the athlete.	No attempt to “pressure-proof” the new movement.

688 *Note:* Examples listed do not reflect a systematic application by coaches nor do they reflect the practices reported by every participant.