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3 **What are the Priority Research Questions for Digital Agriculture?**

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50 **What are the Priority Research Questions for Digital Agriculture?**

51 **1. Introduction**

52 Digital agriculture, defined broadly as the application of big data and precision technology
53 systems in agriculture (Rotz *et al.*, 2019, p1), comprises a range of practices which collectively
54 herald a transformation in agri-food systems. Although this transformation emanates from
55 multiple points in the system, the changes in agricultural production systems are thought to
56 be profound. Technology-intensive, data-supported forms of precision agriculture and field
57 specific data have been available for some time to help farmers make appropriate decisions
58 on the production process (Kritikos, 2017; Finger *et al.*, 2019). A new era of smart farming,
59 where smart devices and intelligent systems, supported by networks of interconnected things
60 and facilitated by cloud computing (Wolfert *et al.*, 2017), now promises to supply farmers
61 with “quick-witted intelligence” which can potentially transform traditional (process-driven)
62 agricultural systems into smarter, data-driven systems (Lioutas *et al.*, 2019, p2).

63

64 Such developments are framed by some as ‘the fourth agricultural revolution’ and the
65 accompanying narrative is one of improving agricultural efficiencies and productivity. Digital
66 technologies and big data in this context bring benefits to both food production and
67 ecosystems services (Weersink *et al.*, 2018; Rose and Chilvers, 2018) and set the foundations
68 for the future of sustainable agriculture (Saiz-Rubio and Rovira-Más, 2020; Garske *et al.*,

69 2021). Ongoing developments and big data advances (e.g., Walter *et al.*, 2017; Wolfert *et al.*,
70 2017) continue to make precision technologies more accurate, more widely applicable, and
71 more efficient (Weersink *et al.*, 2018), offering the prospect of a ‘step change’ in productivity
72 and profitability across the value chain.

73
74 However, this ‘agri-food tech solutionism’ has been critiqued as hype and over-confident by
75 a number of commentators (e.g., World Bank, 2016; Miles, 2019; Fairbairn and Guthman,
76 2020; Lajoie-O'Malley *et al.*, 2020). Evidence that digital agriculture can meet such
77 expectations is arguably limited to a few innovative firms (Zambon *et al.*, 2019), while big data
78 has yet to fulfil its promise (Huberty, 2015; Basso and Ante, 2020; Clapp and Ruder, 2020).
79 Others point to the relatively low uptake of precision technologies, particularly the more
80 complex applications (Barnes *et al.*, 2019; Lowenberg-DeBoer and Erickson, 2019; Carolan,
81 2020; Spati *et al.*, 2021). More fundamentally, the assumptions and “normative desirability
82 and expected benefits” (Fleming *et al.*, 2018, p19) of these technologies, articulated by
83 science and policy (Defra, 2021) and embedded in high level policy and international agency
84 discourse, are being questioned (Poppe *et al.*, 2015; Kuch *et al.*, 2020; Lajoie-O'Malley *et al.*,
85 2020; Schroeder *et al.*, 2021). Furthermore, it is increasingly understood that digital
86 agriculture is rooted in economic, political, social and ethical relations with a range of issues
87 being raised about data governance (Bronson and Knezevic, 2016; Carbonell, 2016; Capalbo
88 *et al.*, 2017; Rotz *et al.*, 2019) and the threat of reinforcing existing economic, spatial, and
89 social divides (Carolan, 2017a, 2020; FAO, 2019).

90
91 This multiplicity of issues results in research being dispersed, and addressed from a number
92 of disciplines (Finger *et al.*, 2019), risking poor integration as multiple perspectives, with
93 diverse and often contradictory arguments, are merged together (Lioutas *et al.*, 2019). Whilst
94 we understand that digitalisation is a socio-technical process, formulating and enacting
95 research from a systems perspective is still a challenge.

96
97 These concerns have prompted researchers to question future trajectories and potential
98 impacts of digital transformation in food production and agri-food systems. Although there is
99 an emerging body of work, our understanding, as researchers, industry practitioners and

100 policy makers, of how to use digitalised agricultural technologies and big data is still at an
101 embryonic stage (Lioutas *et al.*, 2019). As Lajoie O' Malley *et al.* (2020 p2) state, "it is still
102 uncertain what the future of digital agriculture will look like, who will benefit from digital
103 agriculture, and how it will affect agricultural production and food systems at large, including
104 the delivery of ecosystem services". There is a need therefore to identify key existing and
105 emerging issues relevant to digitalisation in agricultural production that would benefit from
106 a stronger evidence/research base which can help steer policy formulation and associated
107 research investment strategies.

108

109 This need is particularly relevant to the UK where the evidence base is still relatively small
110 compared to more digitally advanced countries and regions (notably Australia, New Zealand
111 and North America). Building on the more mature precision technologies (Barnes *et al.*, 2019;
112 Houses of Parliament, 2015), digitalisation is now slowly permeating the UK's agri-food
113 system, as the industry is starting to adopt and adapt technology, software, sensor and
114 robotic innovations. Studies to date, however, have been disparate, from adoption of
115 precision farming (Barnes *et al.*, 2019), experiences with dairy robotics (Holloway *et al.*, 2014;
116 Bear and Holloway, 2019) and industry perceptions more generally (Barrett and Rose, 2020),
117 and crucially none have envisaged a future research trajectory or agenda to steer policy.

118

119 As such, a research prioritisation exercise was undertaken in the UK. Technological
120 innovations to boost productivity and enhance agri-businesses lie at the heart of the
121 government's discussions about a renewed agricultural sector and thus embody a
122 modernising technological discourse. This is illustrated by the positive language of UK policy
123 documents (Barrett and Rose, 2020) and the level and direction of investment from the
124 government's research funding body UK Research and Innovation through its Transforming
125 Food Production Challenge, which announced in 2018 funding of £90m (HM Government,
126 2018). This is core to the UK's Industrial Strategy Challenge Fund, which aims to address the
127 grand challenge of food system transformation. However, other perspectives are arguably
128 not being given due attention at this critical time of post-brexite policy development and
129 debate, as government and industry seek ways of achieving a sustainable agri-food system
130 (Defra, 2020).

131

132 The aim of the prioritisation exercise reported here was to identify priority research questions
133 concerning digital agriculture in the UK through consultation with a wide range of
134 stakeholders across a number of sectors and disciplines. Through this exercise, we
135 determined key questions by providing a space for both discussion between researchers and
136 stakeholders and finding a common understanding of knowledge needs in this important and
137 emerging area of research enquiry and policy interest. This paper aims to report these
138 outcomes and in turn opens up new perspectives that can guide agricultural research and
139 policy in this area in the future. These are immediately applicable to the UK but equally inform
140 research agendas in wider international contexts. With respect to the priority research
141 questions informing policy, there are two related aims: firstly, to identify and prioritise
142 existing and emerging issues that would benefit from a stronger evidence/research base and
143 that if addressed could increase the effectiveness of policies; and secondly, to influence the
144 way policy makers think, which is a necessary precursor to direct and longer-term policy
145 changes arising from research (Weiss 1997; Sutherland *et al.*, 2011). These aims are
146 commensurate with research published in this journal which has called both for a stronger
147 evidence base and for policy makers promoting digital agriculture to pay more attention to
148 different ‘agricultures’ and the contexts in which it is delivered (Vecchio *et al.*, 2020; Lioutas
149 and Charatsari, 2021).

150

151 **2. Research themes and priorities**

152 Questions about the future of digital transformation of agriculture have prompted a series of
153 reviews which identify technical and social research themes and agendas. With respect to
154 data, these cover: big data applications in smart farming (Wolfert *et al.*, 2017); big data
155 analysis (Kamilaris *et al.*, 2017; Lioutas *et al.*, 2019); and data and decision-making (Evans *et al.*, 2017). Collectively, these review-based exercises propose giving research precedence to
156 governance issues, which can enable equal exchange of value from big data and identify
157 suitable business models for data sharing in different supply chain scenarios. From a science
158 perspective, Shepherd *et al.* (2020) reported on priorities for scientists and institutions to
159 enable the potential benefit of digitalisation of science to be captured.

161

162 These reflect some emerging lines of social science enquiry clustered thematically by Klerkx
163 *et al.* (2019) (and updated here) in another literature review, which include: i. Adoption,
164 barriers, uses and adaptation of precision and digital technologies on farms (Pierpaoli *et al.*,
165 2013; Finger *et al.*, 2019; Knierim *et al.*, 2019; Balafoutis, et al., 2020; da Silveira *et al.*,
166 2021); ii. Impacts on farm identity, farmer skills and farm work (Lioutas *et al.*, 2019); iii.
167 Power, ownership, privacy and ethical issues (farm and value chain) (Bronson and Knezevic,
168 2016; Jakku *et al.*, 2019; Wiseman *et al.*, 2019); iv. Implications for agricultural knowledge
169 and innovation systems (AKIS) (Eastwood *et al.*, 2019; Rijswijk *et al.*, 2019; Fielke *et al.*,
170 2020); and v. The economics, management of digitalised agricultural production systems
171 and value chains and impact on input industries (Phillips *et al.*, 2019; Birner *et al.*, 2021).

172

173 While this is an expanding and topical area of interest, to date these research themes and
174 priority questions have largely emerged from literature reviews and not through a process of
175 dialogue and deliberation between researchers and digital technology and agri-industry
176 practitioners. A number of deliberative methods (e.g. the Delphi, Q methodology) are
177 available to elicit stakeholder and expert views on important topics, while specifically for
178 digitalisation, scenario and foresighting approaches have been used to explore possible
179 futures and their implications for research practice and for farming communities (Fleming et
180 al., 2021). However, the prioritisation method expounded by Sutherland *et al.* (2011) provides
181 an established and effective participatory methodology for consultation on research
182 questions, and as such addresses the aims of this paper.

183

184 **3. Methodology - a priority research question exercise for digital agriculture**

185 The method for identifying priority research questions for digital agriculture in the UK
186 followed an iterative process previously applied in agricultural, conservation, food systems
187 and related fields of research, often to deliberate societal grand challenges (see Pretty *et al.*,
188 2010; Sutherland *et al.*, 2013; Ingram *et al.*, 2013; Morris *et al.*, 2021). We applied the
189 principles and lessons on methods as set out by Sutherland *et al.* (2011). The method places
190 emphasis on making the process to identify the most important questions rigorous, inclusive
191 and democratic. The process involves identifying a large number of participants (50-100) and

192 eliciting an initial long list of research questions which is reduced and refined in subsequent
193 voting stages to select the top priorities by theme.

194 The method starts with a clear vision about the aim and audience of the exercise. The aim in
195 this case was to solicit questions about digital agriculture that could be addressed by a range
196 of research methods. The parameters for the study were primary production, using the
197 definition “Digital Agriculture refers to farm management systems where decisions are taken
198 using an increasing amount of digital information in order to increase productivity and
199 sustainability”; however, there was some flexibility to allow for any overlap of questions with
200 other parts of the agri-food system.

201

202 The exercise was organised into a series of incremental steps. In Step 1, representatives from
203 different stakeholder groups from across UK agriculture were selected (see selection details
204 below) and invited to propose questions (up to 10) on aspects of digital agriculture that, from
205 their perspective, should be a priority for research. The criteria for the questions was that
206 they should be limited to key existing and emerging issues that would benefit specifically from
207 a stronger evidence and research base; and could be addressed within a 3-5 year research
208 project. The scope was defined as the use of digital information in farm management systems,
209 including any impacts on and off farm.

210

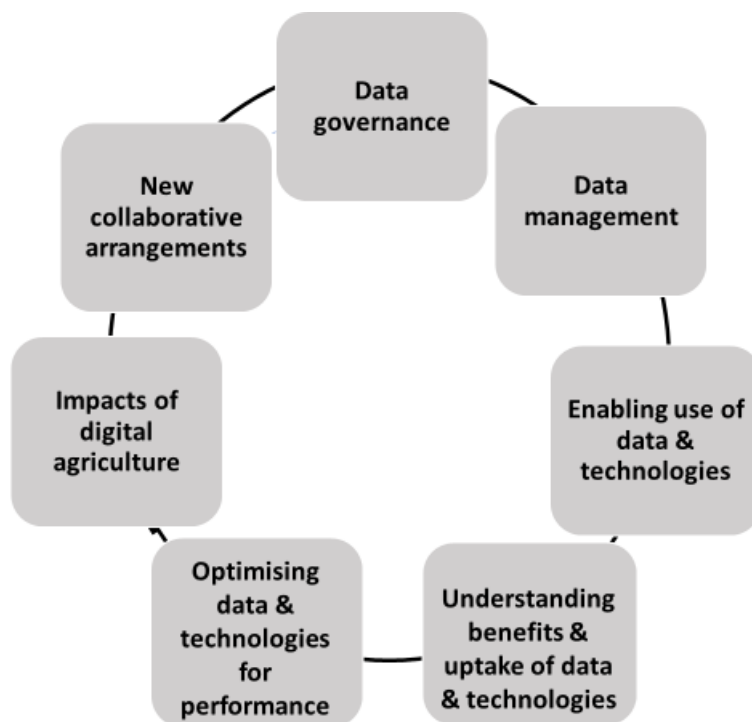
211 This first step generated 200 questions. After removal of some which were unclear or not
212 questions per se, the list was refined to 195. Preliminary analysis and clustering of the 195
213 questions was then undertaken. An inductive approach was employed since the analysis was
214 not guided by theory or pre-defined framework, and this underpinned a thematic analysis.
215 Themes (topic summary themes) were identified following data familiarisation (reading and
216 re-reading data), and then a coding framework was created using NVivo 12. This was done
217 iteratively by a team of three researchers to allow a shared approach to clustering of the
218 questions. This required several iterations due to the large number, scope and interrelated
219 nature of the questions. Crosschecks were made between researchers when coding the
220 questions to the themes and topics to ensure a consistent and robust process was followed
221 throughout. Seven main themes were identified, as follows: data governance; data

222 management; enabling use of data and technologies; understanding benefits and uptake of
223 data and technologies; optimising data and technologies for performance; impacts of digital
224 agriculture; and new collaborative arrangements (Figure 1). Each theme had a number of
225 constituent topics. Figure 2 presents a visualisation of the analysis for questions in one topic
226 in Theme 1 by way of an example.

227

228 In Step 2, an online voting stage was then conducted, which sought to rank and prioritise the
229 questions. This used a JISC online survey structure. Each respondent was contacted with a
230 survey link and asked to score all the questions within each theme. In total, 28 participants
231 responded. Voting numbers for each theme are shown in Table 1 and preferences by different
232 stakeholder type were spread evenly across the seven research themes. From this, we ranked
233 the questions according to their scores and identified the top 10 questions in each theme.
234 Questions remained unedited in Steps 1 and 2.

235



236

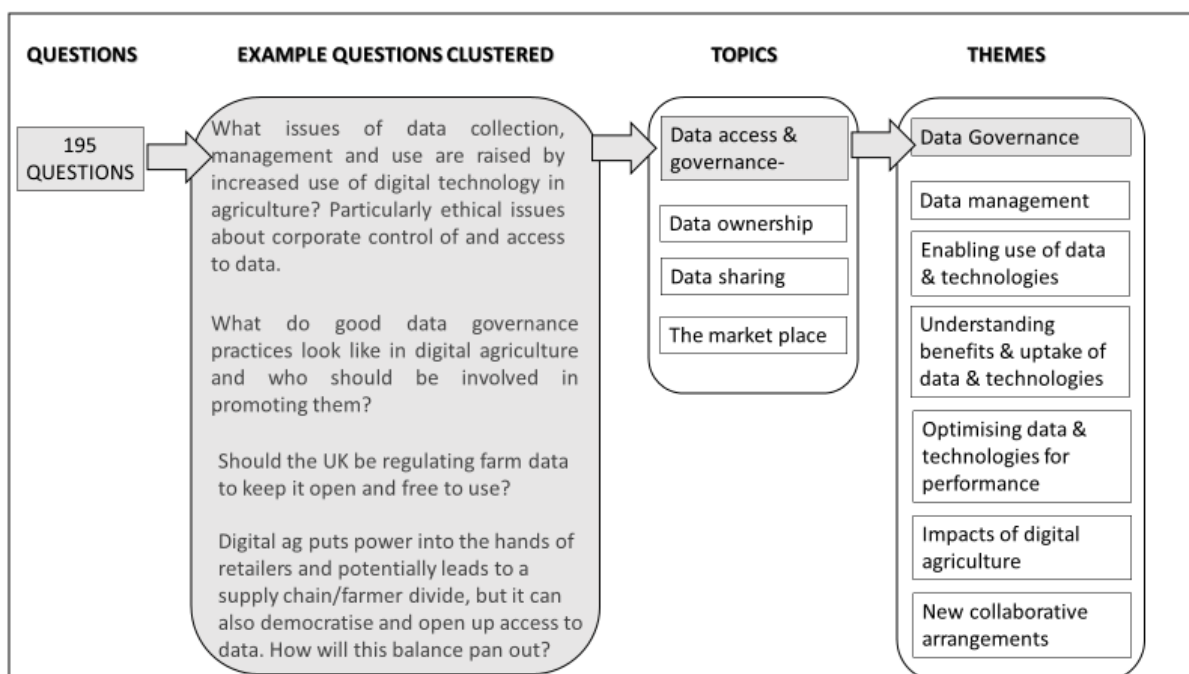
237

238 Figure 1. Key themes identified in the prioritisation exercise

239

240 In Step 3, an online workshop was held in order to further unpack and explore the questions
 241 and associated narratives for each theme. All participants who had responded to the ranking
 242 exercise were invited to the workshop and 25 attended. The workshop was interactive, with
 243 four facilitated break-out groups each addressing two of the seven themes (bar one group,
 244 which addressed one theme). In the breakout sessions, participants were asked first to review
 245 the top five ranked questions in their respective theme and to address the following
 246 questions: What is the scope of these questions? What has framed them? The second task
 247 was to then: prioritise the questions; remove duplicates and unpack multiple questions;
 248 improve question wording and clarify meanings if needed; and identify gaps. A qualitative
 249 scale of gold, silver or bronze was used for question prioritisation, whereby gold questions
 250 are the highest priority, in terms of significance and being most in need of a stronger evidence
 251 and research base, with silver and bronze being of relatively lower priority. This scale was
 252 discussed prior to the break out group activities to ensure all groups followed the same
 253 ranking process. A plenary session provided opportunity for discussions that cut across the
 254 themes.

255
256



257

258 Figure 2. A visualisation to show analysis of priority questions for one topic in Theme 1 (grey
 259 shading)

260

261 All participants were sent the top 10 ranked questions for all themes before the workshop.
262 The workshop, including the breakout sessions, was recorded, transcribed and analysed and
263 summary notes and final rankings were updated and shared with participants via Microsoft
264 Teams for a final round of edits, prioritisation and comments. This paper was co-authored by
265 a self-selected group of participants.

266

267 For this study, a wide range of perspectives were sought by inviting representatives selected
268 from different stakeholder groups across UK agriculture. An initial list of relevant stakeholder
269 groups was drawn up by the lead researchers using personal contacts, Google and Google
270 Scholar searches to scope out participants' interests and expertise. The criteria for inclusion
271 was firstly, stakeholder areas of operation, namely: academia, agricultural research institutes,
272 farmer representatives, agricultural suppliers, agri-tech businesses, NGOs, government
273 bodies and consultants (technical, business, legal), and secondly, relevant experience or
274 interest in digitalisation of agriculture. These criteria were used to reflect the technical, social,
275 legal and ethical dimensions of digital agriculture, shown in the literature to be significant,
276 and to capture a range of views, including conflicting or alternative views. Potential
277 participants (148 in total, see Table 1) were sent an invitation explaining the research and
278 were invited by email to propose questions. This was enhanced by a snowballing method in
279 which we asked those selected to suggest contacts or colleagues. In addition, a link to the
280 invitation was circulated via the host institution's Twitter account (2462 followers) and
281 website (2000 visit per month) which reaches a wider range of people in the agri-food and
282 agri-environment community. In total, 40 respondents sent in questions. Some of these
283 respondents (4) shared the task with colleagues (4-6) and agreed a set of questions together.
284 Table 1 shows the distribution of respondents compared to the original invitations.
285 Approximately half of respondents in Steps 1 and 2 were from the research community (this
286 included university departments and research institutes concerned with agriculture and
287 technologies, data analytics, agri-food systems and humanities) and research funders; and
288 half from a range of practitioner or commercial stakeholder groups. There was a good
289 representation across the range of targeted stakeholders. Although responses from
290 technology and data services were lower than hoped for, those who responded represented

291 some of the larger actors in this sector. No responses from agricultural suppliers suggest that
292 this sector does not consider this topic relevant. The aim was to include participants from
293 across the UK, and although the majority of respondents were from England, some
294 representation from Wales (4) and Scotland (2) was also achieved.

295

Stakeholder groups	Invitation to participate	Step 1 Questions	Step 2 Voting	Step 3 Workshop
Researchers (academics- technical, natural resources, agri-food systems, social sciences, humanities), research institutes (e.g. Rothamsted Research), research funders (e.g. BBSRC)	48	19	12	14
Agricultural research & consultancy (commercial/ private) (e.g. RSK ADAS)	8	3	2	2
Agritech - digital technologies & data services (e.g. Agri-EPI Centres, precision technologies, mapping and software services)	45	8	5	3
Farmer representatives (e.g. AHDB, NFU, Farming Connect, I4Ag)	8	3	3	4
Government depts & agencies (policy, research) (e.g. Defra, Natural England, FERA)	7	3	2	1
Agricultural suppliers of inputs & machinery (e.g. John Deere, YARA)	20	0	0	0
Other (NGOs e.g. LEAF, Food Ethics Council)	12	2	4	1
Total	148	40	28	25

296 Table 1. Participant numbers and types at each stage in the prioritisation exercise

297

298 **4. Results and discussion: Prioritised themes and research questions**

299 The themes and constituent questions cover a plurality of ideas and topics and indicate a
300 range of evidence needs. They interconnect with respect to issues of institutional governance,
301 the ability to utilise digital agriculture effectively, equitably and collaboratively, and the
302 impacts and restructuring of different relationships and power structures across agriculture
303 and the wider agri-food system.

304

305 For each theme, the gold, silver and bronze questions as refined in the workshop, are
306 presented together with an analysis of the accompanying discussion. A brief list of the original

307 question topics (step 1) are provided, the refined top 5 questions per theme from the voting
308 (step 2) are available as supplementary material. In total 27 priority research questions were
309 identified: 15 gold, 7 silver and 5 bronze, across the 7 themes.

310 **4.1 Theme 1: Data governance**

311 Theme 1 questions collectively identify challenges of data ownership, sharing and ethical
312 issues about corporate control of data. The original questions (30) focused on: data access
313 and governance; data ownership; data sharing; and the market place. These were ranked in
314 the voting stage, and further prioritised and rephrased in the workshop to the following
315 questions:

- 316 1. Gold: How can data sharing be underpinned by a governance system which takes
317 account of ethical concerns?
- 318 2. Gold: How can the value proposition inherent in data sharing be underpinned by a
319 governance system that gives people the confidence to enter into that proposition?
- 320 3. Silver: How to create the ecosystem / community that is needed to develop a
321 transparent shared system of data which is attractive for farmers and commercial
322 developers alike?
- 323 4. Bronze: How can farmers work together to benefit from the data that they provide
324 (knowingly/ unknowingly) to big global suppliers?

325
326 Governing data ethically and responsibly was the priority issue for this theme in the
327 workshop. The two gold questions (Q1 and Q2) thus address respectively how to create
328 systems whereby people feel confident in entering and sharing data and in turn how to create
329 systems to govern the data for the benefit of all. These two questions are seen to be
330 interlinked, as “the way you make people trust and share the data, is to demonstrate that
331 you've got good governance”, as summed up by one workshop participant.

332 This strong focus on governance systems for sharing and managing data, and social and
333 ethical concerns about privacy and ownership, chimes with issues raised in the social science
334 literature. The need for transparent governance systems is not disputed (Stilgoe *et al.*, 2013;
335 Jakku *et al.*, 2019), because, as Hajer (2003) notes, emerging technologies often fall into an
336 ‘institutional void’. However, governance is often discussed as an abstract concept. Although
337 a range of governance mechanisms and models have been advocated with responsibilities

338 potentially distributed across private and public sectors (Linkov *et al.*, 2018; Rotz *et al.*, 2019),
339 our understanding of how these might be defined and operationalised is still limited, and
340 emerges here as a clear and important future research priority. In particular the coordinating
341 and monitoring activities (data processing, reporting, analysis and usage) and support that
342 enables the maintenance and operation of institutions, which is at the core of governance
343 arrangements (Bryson *et al.*, 2006), are only now receiving research attention in the digital
344 agriculture sphere (Newton *et al.*, 2020).

345 Research questions about the relationship between data ownership, access and security and
346 related concerns about increasingly disproportionate investment, power and control of agri-
347 food corporations have been widely discussed by other scholars (Bronson and Knezevic, 2016;
348 Carbonell *et al.*, 2016). However, the perspective in the questions here shifts towards the
349 notion of value proposition inherent in data sharing and how governance systems can give
350 people the confidence to enter into these propositions and access the inherent value. Some
351 workshop participants suggested that the prominence given to data governance and
352 ownership in debates actually undermines the confidence in the value. As one practitioner
353 participant remarked, rather than emphasise governance, “it’s better to demonstrate the
354 value of the sharing, this reassures people of the integrity, through transparency. If you can’t
355 give people confidence to join that value proposition in the first place, it’s never going to fly”.
356 However, other participants argued that if data is not governed properly, it is unlikely that
357 this (potential) value will materialise and data providers should find ways to diminish the
358 perceived risk of sharing by clarifying ethics and ownership. As Carolan (2017a, p. 20) noted,
359 opening up data sources without applying checks and balances is not always the solution,
360 remarking that “free access isn’t necessarily fair access”. In this respect, all participants
361 agreed that answers to most of these questions lie in transparency (and its many facets,
362 including accessibility and explainability). Regarding what might lead to a transparent shared
363 system of data which is attractive for farmers and commercial developers alike (silver Q3),
364 there were different views.

365

366 These discussions about data ownership and transparency resonate with Lioutas *et al.* (2019),
367 who argue that the focus on the rules of ownership, access and control of the *data itself*
368 should be shifted *to value* (see also Rotz *et al.*, 2019, Bronson and Knezevic, 2016), because

369 “what creates the power imbalance within a community is the uneven access not to big data
370 but to the value emerging from them” (Lioutas *et al.*, 2019 p 6). In line with other
371 commentators, they note that the distribution of value from big data is unequally allocated
372 across agri-food systems, with farmers enjoying only a limited share of it (Haire, 2014). In our
373 workshop deliberations it was deemed essential to shift the central question in the discussion
374 from ‘who owns the data?’ to ‘who owns or has the rights to extract the value underpinning
375 those data?’, as articulated by Stubb (2016).

376

377 Regarding Q4, the need to involve farmers themselves as co-creators and co-curators in
378 collaborative governing has been recognised by other scholars too (Carolan, 2017b; Jakku *et*
379 *al.*, 2019). However, Newton *et al.* (2020) highlight the need for appropriate analytical tools
380 and frameworks to represent and assess the role of farmers. Their framework to understand
381 farmers as the key governance actors in strategic and operational domains of a herd recording
382 system in Australia was developed to fill gaps in this area of study, but the need for further
383 research is evident.

384

385 **4.2 Theme 2: Data management**

386 Theme 2 questions concern issues of data management and is closely linked to Theme 1. The
387 original questions (21) covered the following: data storage; data security; standardising and
388 analysing data (interoperability to lessen the burden on farmers); software and algorithms;
389 licencing and patents, legal responsibilities; data requirements. These were ranked in the
390 voting stage to topics focused on common standards and interoperability and further distilled
391 and prioritised in the workshop as follows:

392

- 393 1. Gold: How can we create data standards to allow data to effectively be interoperable
394 between systems and solutions?
- 395 2. Silver: How can the industry create systems for adopting common security standards?
- 396 3. Bronze: What measures is the industry taking to mitigate cyber-security threats
397 connected to farming technology?
- 398 4. Bronze: What are the regulatory powers necessary to ensure that the technology and
399 data used can be trusted?

400

401 The questions in this theme have interoperability and ‘the need for a common standard’ as a
402 consistent priority, and agreement was reached to merge them into the gold Q1 and Q2.
403 Different understandings of standardisation were unpacked in the discussions. In one
404 scenario, a common standard was regarded as allowing different datasets of farm metrics
405 from different manufacturers and software packages to be used alongside farmers’
406 anonymised data for precompetitive research into crop production, protection and
407 environmental impacts. In another scenario standardisation was seen as a means of
408 improving farmers’ ability to collect and collate their own data and to make data entry easy
409 for them. However, some participants working in the private sector questioned whether a
410 standardised system was the best approach, arguing that farmers have the right to be able to
411 move their data from one system to another and that creating a ‘single platform for
412 everything’ idea would stifle privately built solutions which are the way to ‘unlock genuine
413 innovation for the sector’. In line with this, Q2 asks how can industry create systems for
414 adopting common security standards, which hitherto has not received much attention in the
415 literature.

416

417 The responsibility for security and the risk of cyber security (Q3) was thought to be with
418 industry rather than individual farmers. Regulation and legality were also key concerns (Q4),
419 as one practitioner participant described the day to day need for this: “the biggest challenge
420 we have for data management is making sure that the right person can see the data they’re
421 legally allowed to [...] that’s what we spend most of our time battling with, when we’re
422 handling data management”.

423

424 For Themes 1 (Data governance) and 2 (Data management) the questions arise because of
425 the dominance of private corporations in creating platforms to aggregate data, enable data
426 exchange between systems and offer decision support (Finger *et al.*, 2019; Weersink *et al.*,
427 2018). High levels of investment in platforms and vertical integration by such firms (Birner *et al.*,
428 2021) not only raises issues of data ownership and power but also of so-called
429 ‘platformisation’, which risks closing down options for smallholders (Brooks, 2021; Chiles *et al.*,
430 2021). Different models are already in operation representing networks of competitors
431 and collaborators and the degrees of interoperability of their digital applications (Antle *et al.*,
432 2017; Kritikos 2017; Philips *et al.*, 2019; Rotz *et al.*, 2019; Finger *et al.*, 2019; Kenney *et al.*,

433 2020). How these are embedded institutionally will play a crucial role in determining the
434 outcome between closed, proprietary systems and open, collaborative systems (Wolfert *et*
435 *al.*, 2017; Carolan, 2017a/b). Prioritising research to understand how this unfolds is
436 emphasised in both Theme 1 and 2. An emerging area of research and policy interest is the
437 development of trust frameworks which offer new mechanisms to manage decentralised and
438 distributed collections of data, and enable secure information sharing for the benefit of all
439 stakeholders in the food system (Pearson *et al.*, 2021), although their deficiencies re
440 cognised (Van Der Burg *et al.* 2020). Interestingly, questions about technology ownership
441 and the proprietary nature of many commercial systems (Carolan, 2017b, 2020) were not
442 specifically raised.

443

444 **4.3 Theme 3: Enabling use of data and technologies**

445 This theme collates questions on how to enable farmers to analyse and effectively utilise and
446 exploit new forms of data and technology, as well as understand the risks entailed in
447 inappropriate interpretation and poor decision making. The original questions (18) were
448 clustered as: decision making and using data effectively; real-time data, monitoring and
449 modelling; knowledge and skills. These were filtered in the voting stage down to questions
450 that focused on analytics, interpretation, skills and effective use of data, and further refined
451 in the workshop to:

- 452 1. Gold: How can data be collated, combined, and analysed to be useful to and therefore
453 valuable for farmers?
- 454 2. Gold: What is the value that farmers get out of using these data compared with more
455 traditional datasets and intuitive forms of decision making?
- 456 3. Silver: How to support farmers in using digital technologies and do they need new
457 skills, or just better solutions?

458

459 The first gold question (Q1) arose because, as one participant explained: “the ability to collect
460 data is [...] burgeoning, and it is understanding what data is actually useful to help make a
461 better decision that is important... the farmer has to be able to understand which bit of all
462 this morass of data is actually of a value to him or her”. The quality and accuracy of data and
463 availability at a high resolution was also seen to be important. The question reflects the fact

464 that, to date, the interpretation and use of data from smart technologies is not matching
465 expectations (Leonard *et al.*, 2017; Weersink *et al.*, 2018). It also underscores the fact that
466 understanding how data can be collated, combined and analysed to be useful and valuable
467 for farmers compared to current decision making has received relatively little research
468 attention (Sonka, 2015; Evans *et al.*, 2017; Ingram and Maye, 2020).

469

470 The participants agreed that the questions under this theme fundamentally come down to
471 understanding contexts and situations where being data rich is actually going to make a
472 substantive difference. Value is again emphasised in the gold questions (Q1 and Q2),
473 resonating with discussions of 'big data analysis' where practices are designed to enable
474 farmers (and related organisations) to extract economic value from very large volumes of data
475 (Sonka, 2016; Lioutas *et al.*, 2019). However, if big data analytics is to produce new forms of
476 value, it needs to support actors in making smarter, faster and impactful decisions (Lioutas *et*
477 *al.*, 2019). Understanding how to achieve this through building capabilities, skills or better
478 solutions and investing in analytical service support for data analysis remains a significant
479 research gap, as captured in silver Q3 (see also Jakku *et al.*, 2019). This is important because
480 the on-farm capability to transform data into actionable knowledge to achieve the promised
481 benefits is limited (Capalbo *et al.*, 2017; Evans *et al.*, 2017; Lioutas *et al.* 2019). Here, there
482 are implications for actors who support farmers who themselves need help to exploit data
483 and technologies, a point picked up in Themes 4 and 7 and by other scholars (Ayre *et al.*, 2019;
484 Lioutas *et al.*, 2019; Fielke *et al.*, 2021; Higgins and Bryant, 2021). As with other themes, this
485 emphasis on value reorients how researchers need to understand data usage.

486

487 In comparing digital data with traditional knowledge for decision making (gold Q2), there was
488 agreement that: "you're basically moving from intuitive decision making, based on
489 experience, to database decision making", as one participant commented. When exploring
490 this further, there were a number of shared experiences between practitioner participants
491 demonstrating that data on its own does not necessarily provide the solution and in some
492 cases can be disruptive. This is commensurate with observations of disruption of 'hands-on'
493 and experience-driven management and embedded knowledge by digitalisation (Eastwood
494 *et al.*, 2012; Butler and Holloway, 2016; Carolan, 2020). The risk of accelerating agricultural

495 deskillling by transferring decision making authority to machines and algorithms has been
496 raised (Rotz *et al.*, 2019; Miles, 2019; Brooks, 2021), with the prospect of unskilled farmer
497 cyborgs who have lost all intuitive knowledge, as suggested by Brooks (2021).

498

499 However, participants suggested that research should understand how to achieve successful
500 data-driven agricultural systems through integrating all types of agricultural knowledge (e.g.
501 from farmers, agronomists and plant scientists) with remote digital data, rather than looking
502 at the tension between them. This view concurs with that of commentators who seek to
503 understand how data-driven decision making and processing in real-time interacts with highly
504 intuitive and experiential decision making to optimise the best of both worlds (Xin and
505 Zazueta, 2016; Shepherd *et al.*, 2018}. Without being able to integrate contextually specific
506 information, many farmers may struggle to trust or see value in the outputs from digital
507 analytical tools and it may also preclude certain agro-ecological trajectories based on
508 sustainable value creation as opposed to purely extracting economic value (Wittman *et al.*,
509 2020; Huang *et al.*, 2021). This question prioritisation and critical analysis on enabling and
510 optimising use of digital technologies and data emphasises an area of research which has
511 previously received limited attention, and highlights the need for interdisciplinary studies in
512 particular which can cross epistemological boundaries.

513

514 **4.4 Theme 4: Understanding benefits and uptake of data and technologies**

515 The questions clustered in this theme included reference to factors that determine and
516 support adoption and benefit or hamper farmers' capacity to adopt digital technologies. The
517 original questions (38) focused on: understanding uptake; factors affecting uptake; how
518 practices are being implemented; digital infrastructure; potential benefits; and enabling
519 uptake through support and engagement. These were refined in the survey to benefits, value
520 that technology generates on-farm and how to enable and empower farmers, and further
521 distilled and ranked in the workshop as follows:

- 522 1. Gold: What are the benefits of new digital technologies and for whom (including
523 farmers and other food chain actors) and how are those benefits evidenced?
- 524 2. Gold: What support might be needed to help disadvantaged farms and farmers to take
525 advantage of digitalisation?

- 526 3. Gold: What are the day-to-day experiences of implementing new digital technologies
527 on farms and do the practices and outcomes match expectations?
528 4. Silver: What factors influence the uptake of new digital technologies on farms?

529 These questions recognise that ultimately the potential of digital agriculture technologies and
530 data can only be materialised when applied to derive improvements in management practices
531 (Finger *et al.*, 2019). Rather than a focus on how to encourage adoption of digital technologies
532 per se, the issue is reframed in this exercise by asking, what are the benefits and how can
533 (and which) farmers derive value? This acknowledges that farmers can have rational reasons
534 for not using digital technologies and can be wary of investing in an expensive set of
535 technologies of potentially questionable value (Defra, 2018; Lowenberg-DeBoer and Erickson,
536 2019). As well as asking what are the benefits, Q1 also asks for whom, but the participants
537 did not elaborate on this. Although benefits derived by those who support adoption have
538 been questioned (see Bryant and Higgins, 2021; Lioutas *et al.*, 2019), and disruption to their
539 professional practice and relations noted (Rijswijk *et al.*, 2019), further empirical data is
540 needed on this topic.

541
542 It was considered important to provide better evidence and to clearly demonstrate to farmers
543 the benefits of digital agriculture. On this point, participants' remarks included: "Farmers are
544 being told a lot at the moment that, you know, your data is valuable. But I think the question
545 that they will have is "Yeah, valuable to who at the moment?", it feels like it's probably more
546 valuable to suppliers, and maybe government agencies, than actually the farmer"; and "The
547 benefits seem to lie elsewhere". Such unclear or ambiguous value propositions explaining
548 why producers should change to digital agriculture are often noted as the main reason
549 farmers do not adopt digital technologies (Keogh *et al.*, 2016; Leonard *et al.*, 2017; Spati *et al.*,
550 2021).

551
552 Workshop participants felt that this notion of value, and its distribution, in terms of economic
553 benefits, needed to be unpacked by researchers; furthermore, that all the dimensions and
554 dynamics of sustainable value (economic, environmental and social value) should be
555 considered, moving beyond the locus of the farm to shareholders, stakeholders in a supply
556 chain and society (Huang *et al.*, 2021). This emphasises the need to devise frameworks that

557 allow the value of information to be expressed not only by economic measures but also in
558 terms of environmental performance, animal welfare and health, and social well-being of the
559 decision maker (Rojo Gimeno *et al.*, 2019; Wittman *et al.*, 2020). With respect to how benefits
560 are evidenced, Relf-Eckstein *et al.* (2019) ask 'what evidence' is being used to advance smart
561 farming innovation in Canada arguing that industry survey data is not representative of the
562 population of farm operators, and that the industry lack the expertise, research skills, and
563 scale of resources to conduct rigorous scientific studies. They propose that governments need
564 to facilitate coordination among multiple groups of actors to gather valid evidence of benefits,
565 through experimentation.

566

567

568 Regarding who will be (dis)advantaged (gold Q2), the general agreement was that larger
569 commercial farms would benefit most from digitalisation, and that this would characterise
570 future trends, as production systems becomes more specialised. One participant argued,
571 however, that: "there's a constant kind of assumption that only the larger more business-like
572 agri-business, large-type farms can benefit from this data and this technology [...] I don't see
573 it like this, I see this thing more as something that levels, that closes, that could potentially
574 close that gap ... I think it could actually help the small farms". In recognition that some farms
575 and farmers have less adaptive capacity, participants agreed that support is needed in terms
576 of skills training, capital investment, infrastructure, and advice to improve uptake.
577 Accordingly, a role for advice to plug the knowledge gap between data collection and
578 interpretation was highlighted, as noted for Theme 3.

579 This discussion reflects a range of common concerns: that digital agriculture will perpetuate
580 the trend driven by larger firms of: concentrating markets (Birner *et al.*, 2021), increasing
581 inequality in the agricultural sector (Walter *et al.*, 2017), potentially locking out some groups,
582 or further benefiting those who are already privileged (Van der Burg *et al.*, 2019). However,
583 by re-orientating the question towards what support is needed to allow all farms to derive
584 benefits and value from digitalisation, this avoids debates which open up a potentially false
585 dichotomy of benefits for the few or the many (Fleming *et al.*, 2018). It also goes some way
586 in resolving the more fundamental concerns of some participants about the assumptions and

587 language behind the questions, such as ‘benefits’ and ‘advantaged’ and ‘disadvantaged’,
588 which suggest a normative view that digital agriculture is universally beneficial and desirable.
589

590 Commentators argue that a range of technologies need to be available for a diverse set of
591 agricultural systems, across systems and across scales (Walter *et al.*, 2017), and need to be
592 scale-neutral so that they can be utilised by both small- and large-scale operations (Basso and
593 Antle, 2020). The potential for smart technologies to accelerate an agroecological transition
594 for smallholders, for example, has been explored (Wittman *et al.*, 2020; Cumulus Consultants,
595 2021) and their compatibility with short food supply chains assessed (Lioutas and Charatsari,
596 2020). Other forms of support such as opening up access across different scales, however,
597 can be problematic as inequalities persist. However, the ability to access something is not the
598 same as having the capabilities to do so in ways that generate benefits, and it is unclear how
599 disempowered farmers, who do not have the requisite skills and competencies, can exercise
600 their access rights so as to independently exploit the potential of big data (Mittelstadt and
601 Floridi, 2016; Carolan, 2017a; Finger *et al.*, 2019). This highlights a clear connection between
602 questions concerning benefits, capability and fairness and suggests that this intersection
603 deserves more focus in future research.

604
605 Questions about how technologies are experienced on a day-to-day basis, how farming
606 practices develop and change, and farmer experiences and impressions in terms of values and
607 benefits were also discussed and clarified in gold Q3. This was felt to be inextricably linked to
608 the other questions and important because there is a significant knowledge gap in terms of
609 what happens when farmers buy and start to use (or indeed stop using) data and new digital
610 technologies on their farms (Kerneck *et al.*, 2020), and adapt and experiment with it
611 (Carolan, 2018). This concurs with Phillips *et al.*'s (2019) critique of current research which,
612 they argue, tends to speculate about the future but lacks analysis of what is happening at
613 present in terms of changes or not to socio-material practices. This gold question emphasises
614 the importance of this hitherto neglected topic for future empirical study.

615
616 With respect to uptake of technologies (silver, Q4), the workshop participants acknowledged
617 that this question should be seen as integral to the other questions in this theme about
618 benefits and changing social practices. They agreed that, although demographic and farm

619 factors are influential determinants, there are many other critical factors, such as trust,
620 habits, skills and infrastructure, which deserve urgent research attention. These questions
621 intend to widen the scope of the existing evidence on farmers' uptake which tends to centre
622 on: determinants and drivers of adoption of precision farming (Pierpaoli *et al.*, 2013; Knierim
623 *et al.*, 2019; da Silveira *et al.*, 2021), context-related factors (Vecchio *et al.*, 2020), decision
624 making processes (Higgins *et al.*, 2017), and farmers' communication and co-operation
625 strategies (Kutter *et al.*, 2011). A more critical perspective on the enabling conditions in the
626 Agricultural Knowledge and Innovation System and the relations of the constituent actors was
627 also felt to be missing by some participants. This echoes studies showing the importance of
628 agricultural knowledge and advice network in increasing the utility of digital agricultural
629 technologies (e.g. Vecchio *et al.*, 2020; Fielke *et al.*, 2021; Newton *et al.*, 2021), and the need
630 to consider the role of so called meso-scale actors (Higgins and Bryant, 2021). The
631 requirement for a more networked and collaborative understanding of adoption is also
632 expressed in Theme 7 (New collaborative arrangements).

633

634 **4.5 Theme 5: Optimising data and technologies for performance**

635 These questions explore how technologies, monitoring and benchmarking can lead to
636 improvements in on-farm productivity and efficiency, and sustainability. The original
637 questions (32) focused on the following topics: livestock health and welfare; livestock
638 productivity through monitoring and benchmarking; public value; supply chain value,
639 efficiencies and resilience; knowledge (researcher and farmer). These were filtered down in
640 the voting stage and further refined in the workshop as follows:

- 641 1. Gold: How can data be used to monitor farms' sustainability performance and bring
642 about behaviour change?
- 643 2. Gold: How does digitisation of livestock farming affect the day-to-day treatment of
644 animals? How are such impacts perceived by different groups (farmers, welfarists
645 etc)?
- 646 3. Silver: How can data and associated digital technologies be used to predict
647 sustainability performance to inform supply chain and policy actors?
- 648 4. Bronze: How can we monitor progress towards sustainability in different agricultural
649 systems to help steer future trajectories for the food system?

650 The priority questions selected are about monitoring and predicting sustainability
651 performance with a view to bringing about beneficial changes in agricultural practices and the
652 food system. The gold question (Q1) asks not only about using data to monitor farms'
653 sustainability performance, but also how this will bring about behaviour change, with its many
654 nuances. Although the sustainability concept itself was not unpacked, the use of defined
655 metrics at a range of scales (farm and supply chain) was implicit. Possibilities of creating a
656 sensor network allowing for almost continuous monitoring of the farm to minimise site-
657 specific application of inputs, such as fertilizers and pesticides and measure impacts have
658 been explored (Walter et al., 2017). According to Rebound et al. (2022), networks of passive
659 sensors could be used to evolve biomonitoring for environmental and biodiversity
660 conservation subsidies in agriculture, and, by including farmers and citizens, could encourage
661 farmer uptake. However, despite this potential, there still appears to be few appropriate
662 methods for evaluating the sustainability performance of data-driven farming, and a gap in
663 empirical evidence (Relf-Eckstein et al., 2019; Lioutas and Charatsari 2020). Furthermore,
664 Knierim et al. (2019) found that some farmers themselves have reservations about the
665 performance of precision farming in moderating farms' externalities on the environment.

666

667 The second gold question (Q2) collates questions asking how digitally enabled monitoring
668 impacts day-to-day treatment of animals and how this is perceived by different actors. This
669 reflects the specific interests of certain participants, the emerging literature on ethical
670 challenges and human-animal relationships of autonomous systems (Bear and Holloway,
671 2019, and the policy attention animal welfare receives in the UK.

672

673 The silver question (Q3) asks how can we use data to run scenarios and analyses to predict
674 what might happen, and inform policy makers and supply chain actors accordingly. This
675 complements the bronze question (Q4) which asks how we can monitor progress towards
676 sustainability in different agricultural systems. Participants agreed that modelling the
677 outcomes of different production systems is important in order to compare sustainability
678 (according to a range of metrics) will help steer future food system trajectories.

679 These questions highlight the connection between using fine-grained, real-time data to allow
680 better monitoring of environmental effects and public policy and private food system drivers.

681 In line with previous scholarship, the participants identified the need for research to
682 understand how such monitoring can open up new markets for environmental goods in
683 consumer markets and supply chain revenue models based on certifications, as well as enable
684 refinement of many policy mechanisms, a call echoed by others (Weersink *et al.*, 2018; Philips
685 *et al.*, 2019; Basso and Antle, 2020). The role for digital technologies to support self-
686 monitoring and verification of public goods is another area being explored (Gosal *et al.*, 2020),
687 and this has particular resonance to the UK where policy is looking for ways of monitoring the
688 delivery of public goods for public money.

689 Although studies have identified opportunities for using digitalisation and AI to measure the
690 ecological footprint along the entire food chain, they also identify constraints (such as
691 governance instruments) which need to be further understood (Garske *et al.*, 2021). Similarly,
692 a recent UK study identified the potential of remote sensing of environmental impact, big
693 data analysis for environmental footprint accounting, and dynamic food procurement for
694 creating a food system supportive of agroecology, although noted that sensitivity to context,
695 farmer involvement and new governance processes are critical to achieving this (Cumulus
696 Consultants, 2021). The potential of Procurement 4.0, and smart traceability as part of digital
697 transformation in agriculture is equally gaining attention (Yu *et al.*, 2020). However, overall
698 the empirical evidence on the environmental gains achieved by digitalisation in agriculture,
699 and the necessary governance arrangements needed to best support this transition, is still
700 highly heterogeneous (Garske *et al.*, 2021) and confirms that this is an important area for
701 future research.

702 **4.6 Theme 6: Impacts of digital agriculture**

703 These questions explore anticipated impacts on farm level work practices and the nature of
704 employment; and on relationships with supply chain stakeholders and the wider public. The
705 original questions (34) focused on: interactions with other solutions and farming systems;
706 farmer relationships with food consumers, with each other; with livestock, with other actors
707 (advisers, agri-tech and policy makers); culture and farmer identity; employment and labour;
708 and power relations. These were filtered down in the voting process and further prioritised
709 in the workshops as follows:

- 710 1. Gold: What are the possibilities for using digital data for informing and empowering
711 citizens within a more democratic food system?

- 712 2. Gold: What are the possibilities for using digital tools for more effective
713 communications between farmers and publics?
- 714 3. Gold: What are the likely effects of digital technologies in agriculture for the nature
715 and experience of agricultural work?
- 716 4. Silver: What are the likely effects of digital technologies in agriculture on farming
717 identities and on the power and knowledge relationships between farmers and other
718 food system actors?

719 These questions span different levels of impact and relations from farm level, to farmer-
720 stakeholder relationships, to society. They are underpinned by broader questions related to
721 democracy and power relations and in this sense are closely linked to all themes.

722 The gold questions (Q1 and Q2) ask what role digital data and tools might play in creating a
723 more democratic food system. The possibilities for using digital data for establishing better
724 relationships between farmers and publics (referring here to food consumers and citizens)
725 was recognised as an under-researched area, despite the plethora of new tools now available.
726 The questions intersect with those of Theme 1 (data governance), Theme 2 (data
727 management) and Theme 5 (optimising data and technologies for performance) and
728 accentuate the need for societal dialogue recognised as critical to innovations in food system
729 transformation (Herrero et al. 2020). In particular, they resonate with conversations about
730 democratising ownership and participation in digitalisation in the agri-food system. For
731 example, scholars have pointed to harnessing new forms of citizen digital participation to
732 potentially improve transparency, and to make institutions more accessible to ordinary
733 people. This includes facilitating alternative organisations, like cooperatives and expanding
734 how food system workers, small producers, citizen consumers, food justice activists, and
735 scholars can participate in collective action and institutional decision-making (Chiles *et al.*,
736 2021; Carolan 2017a/b; Kenney *et al.*, 2020). In line with this, Chiles et al. (2021) argue for
737 increased investments in research and education for the public interest and for government
738 investments in publicly accessible digital infrastructures to facilitate a more just transition.

739

740 The impact of digital agriculture on the nature and experience of agricultural work and on
741 farming identities were seen to be interconnected in Q3 (gold) and Q4 (silver). The unknown

742 effect of applying sensor and precision techniques on farm workflows and labour
743 requirements was discussed in terms of the repercussions for farmers' status, both on the
744 farm and in the supply chain. In particular, whether their status might be raised by
745 opportunities for enhancing digital skills or diminished in favour of 'off-farm' professionals
746 taking a more prominent role was questioned. The participants noted that although questions
747 about farmer identity featured in the top 10 questions in this theme from the voting exercise,
748 they were missing from the top 5 despite being crucial to these discussions.

749 The change in the nature and experience of agricultural work is a topic echoed by researchers
750 who envisage disruption to established farm labour structures and to the way benefits are
751 distributed (Carolan, 2018; Fleming *et al.*, 2018; Rotz *et al.*, 2019). The displacement and
752 devaluing of some farm jobs, as well as the benefits of removing the drudgery of others, have
753 been considered but within quite specific contexts (Edwards *et al.*, 2020). Closely linked to
754 this are questions of how digital agriculture challenges farmer identities, already explored by
755 a number of researchers (Tsouvalis *et al.*, 2000; Bear and Holloway, 2019; Miles, 2019; Brooks,
756 2021). The concern is that values that characterise a 'good farmer' or 'smart farmer' may
757 privilege larger scale and commodity crop farmers and disenfranchise the smaller farmer, or
758 be incompatible with those active in short food supply chains (Lioutas and Charatsari, 2020).
759 There was consensus that this is an area of socio-cultural research that not only needs
760 expanding and strengthening, but also integrating into more technically-orientated research.

761

762 The question of how digitalisation will restructure relationships in agriculture between
763 farmers, expert advisers, agri-tech companies, researchers and policy makers, and what are
764 the implications for the power relationships in agricultural systems, was selected as a key
765 point of enquiry of future analysis. Although it has been previously addressed with respect to
766 advisory services (e.g. Fielke *et al.*, 2020), it has not been sufficiently researched in other
767 contexts including the UK. It is particularly pertinent given the changing nature of farm and
768 professional work in supporting organisations (Rijswijk *et al.*, 2019), changes in the structure
769 of inputs industries, and the emergence of new non-traditional actors (Birner *et al.*, 2021).

770 **4.7 Theme 7: New collaborative arrangements**

771 Theme 7 clusters questions about farmer involvement in digital developments, collaboration
772 and user-centred design, existing stakeholder models and new business models. The original

773 questions (22) focused on: whose vision of agriculture? institutional changes to integrate
774 users; governance and new models of working; and new markets and new contexts. These
775 were filtered down in the voting process and prioritised in the workshop as follows:

- 776 1. Gold: What is the role of farmer-led innovation in the digitalisation of agriculture and
777 how can it be improved to ensure farmer views are present in the design and
778 trajectory of digitalisation?
- 779 2. Gold: How can different actors with vested interests, competing goals and hidden
780 agendas work more collaboratively together on digital agriculture projects?
- 781 3. Silver: What action needs to be taken to ensure that digital divides do not deepen and
782 to avoid a scenario where some farmers get 'left behind' (i.e. digital exclusion)?
- 783 4. Bronze: Can agriculture learn from the success stories of other industries (such as
784 finance, healthcare) in the roll-out of digital tools to farmers?

785 The gold question (Q1) asks how to improve farmer-led innovation. As noted by the group
786 rapporteur, "the one thing we did agree on was understanding the world of farmer-led
787 innovation, and how to include farmer views and experience of tech and digitalisation".
788 Another participant concurred: "about the farm involvement, I think that's absolutely critical.
789 I think that really is the most important part of this, because I see so many things that have
790 clearly been conceived without talking to a farmer. And then when they see them [...],
791 they're instantly dismissed".

792 The need for farmer involvement and incorporating user-perspectives to address gaps
793 between design and practice in digitalisation is acknowledged elsewhere (e.g., Fountas *et al.*,
794 2015; Van Es and Woodard, 2017). Involving users not only addresses underutilisation and
795 low sustainability of innovations but also leads to valuable social learning and capacity
796 building (Masiero, 2016; Steinke *et al.*, 2020). While user-centredness has been part of
797 practice in digital advisory and decision support tools for some time (Eastwood *et al.*, 2012),
798 it is only now receiving attention in data platform and technology development through co-
799 design and other collaborative activities (Newton *et al.*, 2021). This question, as in other
800 themes, underscores the need for strengthening research that studies and enacts farmer-led
801 innovation.

802 Gold question (Q2) acknowledges power relations in asking how can actors work more
803 collaboratively together on digital agriculture projects when they have vested interests,
804 competing goals and hidden agendas. Whilst the group agreed that the language in this
805 question conveys certain assumptions about the power dynamics, they decided to retain it.
806 Although collaborative arrangements with respect to new technologies and data have been
807 examined in the literature (Jakku *et al.*, 2019) and already noted for Theme 1 (data
808 governance) and Theme 2 (data management), the participants recognised a gap in research
809 of networking and collaboration processes at the level of organisations and projects. Kendall
810 and Dearden (2020) point out, collaboration is not a neutral process, and configuring a co-
811 design project in ICT is inevitably a political act. Experience has shown the importance of
812 building trust over time and engendering this trust through mechanisms which balance public
813 and private interests and control (Newton *et al.*, 2021).

814

815 The silver (Q3) question identifies concerns about a deepening digital divide, in particular for:
816 farming systems and sectors where the rate of technology development is relatively slow; and
817 for those farmers lacking digital literacy capabilities to adapt to new technologies and/or the
818 digital infrastructure. This echoes questions in Themes 3 (Enabling use of data and
819 technologies and 4 (Optimising benefits). Although it was agreed that there is already a good
820 understanding or sense of what is needed to prevent a digital divide (in terms of skills and
821 infrastructure), researchers have not adequately explored why a divide might be amplified
822 and why policies have not effectively addressed this (see Defra, 2018). The participants
823 agreed that multiple aspects need to be considered in Q3 such as infrastructure (internet
824 access, connectivity) and capital investment, also that there is a need for creation of
825 sustainable business models that provide viable digital solutions for inclusion of small-scale
826 farmers in the digital agriculture transformation process. Regarding Q4 (Bronze), about
827 whether agriculture can learn from the success stories of other industries and sectors,
828 participants did to elaborate but agreed that this opportunity has been under exploited to
829 date, and presents a promising avenue for future research.

830

831

832 **4.8 Nexus and methodologies for future digital agriculture research**

833 In this final sub-section, we provide a cross-cutting analysis which explores the intersection
834 between the themes and between the constituent questions which has been evident
835 throughout the exercise. This highlights the need to make connections between the different
836 dimensions of data-driven agricultural systems and associated research interests.

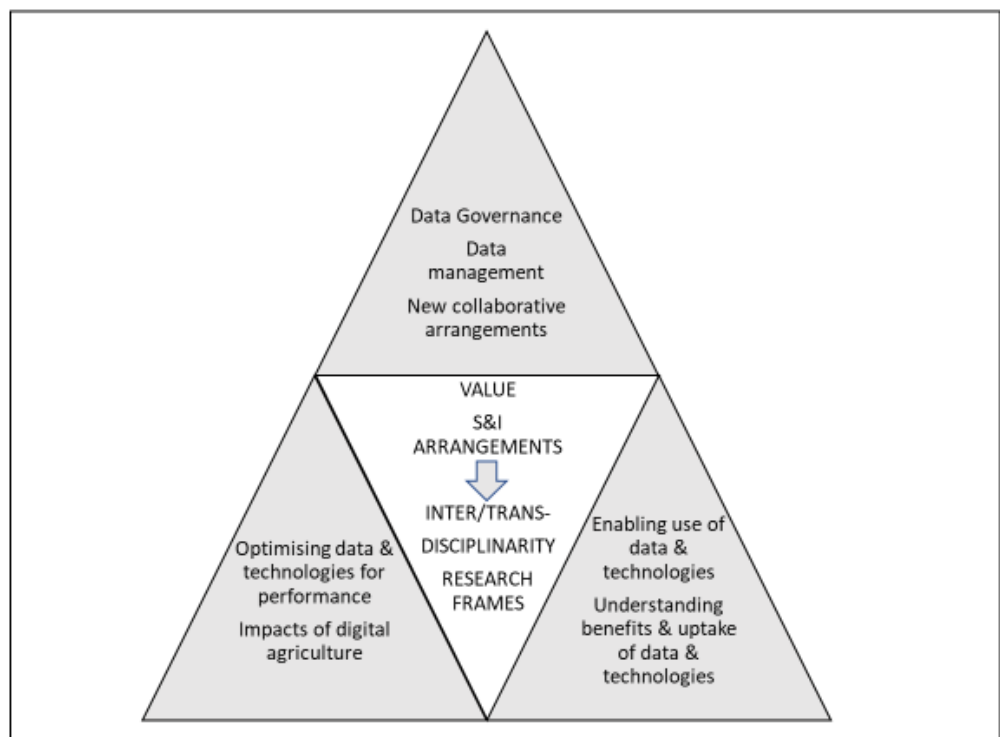
837

838 Regarding theme intersection, two nexus for future research emerge. The first coheres
839 around the notion of value, which underscores questions across the themes. The significance
840 of value to farmers was identified with respect to articulating value propositions, identifying
841 benefits, building capabilities and investing in support, whilst understanding the institutional
842 arrangements that govern value co-creation are an important precondition for managing fair
843 use and distribution of value from big data. Reorienting research towards these dimensions
844 of value will offer more coherence and understanding than a singular focus on, for example,
845 adoption of technologies. The exercise also recognised that opportunities for digitalisation to
846 enhance value to the environment and society need to be part of the research conversation.

847

848 The second nexus emerges from the number of the questions asking how social and
849 institutional arrangements to support digitalisation in agriculture can be developed and
850 enacted. These highlight the need for new governance and collaborative processes to foster
851 ownership and participation in digitalisation and to include key governance actors.
852 Researchers have a task ahead of understanding how the established and emerging agri-food
853 actors and public action will come together to both manage the threats (such as market
854 concentration, unaccountability) and exploit the opportunities (such as democratising
855 knowledge) of digital agriculture. Here, transparency is an overarching concern, whether for
856 data sharing, sustainability performance and accounting, or public accessibility, and needs to
857 be the focus of future research exploring suitable governance instruments and processes.
858 Models for governance and collaboration suggest that responsibilities are distributed across
859 private, public and citizen sectors to different extents but how these can operate and what
860 role policy support plays in this complex arena requires further investigation and new
861 analytical tools and frameworks.

862 These nexus emphasise the importance of interdisciplinarity and transdisciplinarity in
863 research to support integrative solutions across the many interacting outcomes of
864 digitalisation, and the need to build sufficient capacities within multi-partner research
865 communities. Such approaches can offer insights into complex socio-technical systems,
866 account for multiple perspectives, and better frame policy decisions. The question of scale
867 also emerges for future research, by which we mean at what level (farm, supply chain, society)
868 do researchers focus to disentangle multiple interactions in the system?
869



870
871
872

873 Figure 3. Multiple interactions between priority research themes and questions: nexus and
874 methodologies (central triangle) to guide future digital agriculture research

875

876 In particular this exercise revealed that a future research agenda needs to tackle the binary
877 nature of analytical frames. Rather than focus on the differences between process or data-
878 driven approaches (often implied as distinct processes), or tacit or data-driven knowledge,
879 the exercise suggested that research should be directed towards how these processes and
880 knowledges can be integrated. In the same way, rather than assume that digital technologies

881 have a single trajectory and will only advantage large-scale conventional farming systems,
882 researchers should recognise and examine digital opportunities for smaller farms and for
883 alternative agroecological systems building on the granularity of control and adaptability that
884 digitalisation can offer to benefit agri-food systems overall.

885

886 Figure 3 depicts the interconnections between the themes, clustering Themes 1, 2 and 7
887 which focus on data governance and collaboration issues, Themes 3 and 4 which focus on
888 implementation (enabling, benefits) and Themes 5 and 6 which focus on outcomes
889 (performance and impact). These all cohere around the nexus of Value and Social and
890 institutional (S&I) Arrangements, and require new methodologies and frames, as shown in
891 the central triangle.

892

893 These insights are original to this research and highlight the need for research actions to
894 inform policy, not only instrumentally by developing robust new frameworks, methodologies
895 and empirical data to strengthen the evidence base, but also conceptually, to prompt new
896 thinking and new directions commensurate with food systems challenges identified by policy
897 and funders. This analysis applies equally to the UK and to other international research
898 contexts.

899

900 **4.9 Limitations of the method**

901 The type and number of participants clearly determines the nature and scope of the questions
902 in such an exercise, as Sutherland *et al.* (2011, p247) remarked, “[a]ny priority-setting exercise
903 is the product of the people who participate”. Given that the topic and practice of digital
904 agriculture is relatively new in the UK, 40 respondents posing 195 (usable) questions was
905 judged to be comprehensive; furthermore, the wide-ranging nature of the questions is
906 indicative of a broad consultation. However, there are inevitably limitations to the initial
907 elicitation step which relies on a purposive sampling. Whilst representatives were identified
908 from organisations with an interest in technical, social, ethical issues and from conventional
909 and alternative farming sectors, it was not always possible to ensure inclusiveness and equity
910 in terms of ethnicity, age or gender because the characteristics of the stakeholders were
911 largely unknown. There are also limitations associated with snowballing, which can favour
912 pre-existing links or restrict access to the exercise to a bounded and connected community.

913 Representation from Wales (4), Scotland (2) and Northern Ireland (0) was low, however,
914 participants from organisations in England had a good understanding and experience of
915 agricultural communities across the breadth of the UK.

916

917 The effect of a self-selected cohort of interested and motivated stakeholders can also be
918 amplified by the increasing concentration of participants from the research community as
919 non-research community disengaged as the steps progressed (however 44% of non-
920 academics continued to participate in Step 3). The commitment of researchers through the
921 process is unsurprising given the nature of the study; however, they were not homogeneous,
922 being represented by a large range of disciplines, views and experiences, and often working
923 in close connection with practitioners. Furthermore, every effort was made in Step 3, the
924 participatory workshop, to give equal voice to all participants in the group sessions, as
925 revealed in the scope and nature of the debates in the discussions. Regarding potential bias
926 or personal agendas, a diverse and moderately large group, clear criteria, and a democratic
927 process all helped reduce the impact of any one individual. There are also criticisms that using
928 themes as the unit of enquiry risks silo-ing questions, and tends to give them equal weight,
929 however, we were confident that, with iterative voting and workshop dialogue, and the even
930 spread of questions and voting patterns across each theme, this was avoided.

931

932

933 **5. Conclusion**

934 In total, 27 priority questions were identified (15 gold, 7 silver and 5 bronze) organised across
935 seven research themes. This was achieved through iterative rounds of scoring and dialogue
936 and involved a range of UK stakeholders. The questions reinforce previous clustering and
937 agenda setting research using literature sources, but significantly enrich and extend these
938 providing new perspectives and insights. Whilst we cannot claim that this list of questions is
939 definitive, they highlight that uncertainties and gaps remain about the ramifications and
940 opportunities of disruptive innovation in digitalisation and digital technologies. In this respect
941 they offer a preliminary framework for a future research agenda in the UK, which can help to
942 steer research investment and inform policy decisions.

943

944 Many of the questions and themes raised here have not been given due attention in the
945 current research funding strategies and policies pertinent to transforming food production.
946 Addressing them is not only critical for delivering a sustainable, equitable and accountable
947 digitalisation of agricultural production, but more importantly for prompting debates about
948 what future trajectories digitalisation can and should support. This is important in a time of
949 agricultural transition where goals of improving productivity and environment, achieving net-
950 zero and building resilient rural communities need to be reconciled.

951

952 Methods anticipating future research requirements in the digitalisation of agricultural
953 systems have typically been review based, complemented by empirical studies and more
954 recently scenario analysis. Prioritisation exercises offer a rigorous participatory methodology
955 for capturing and ordering a wide range of views. The method is commensurate with calls for
956 new forms of institutional, legal and scientific governance, as outlined in Responsible
957 Research and Innovation (RRI) frameworks, where greater attention to questions of
958 anticipation, inclusion, reflexivity and responsiveness are called for (Stillgoe et al., 2013). The
959 method also offers a forum to explore the nuanced debates and discussions that lay behind
960 the questions, which query the assumptions, implicit values and objectives of current and
961 proposed research agendas and investments. Crucially, the method also allows participants,
962 and particularly researchers, to pause and reflect on ideologies of knowledge production
963 when conducting research in arenas such as digital agriculture. Insights from such reflection
964 can inject fresh views and open up different policy discourse. The need for such exercises will
965 likely become increasingly more important to steer future research and policy on key
966 challenges in digital transformation of agricultural production systems, value chains and food
967 systems both in the UK and beyond.

968

969 **Declaration of Competing Interests**

970 The authors declare that there are no conflicts of interest related to this paper.

971

972

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