

Screening for at-risk alcohol consumption in primary care: a randomised evaluation of screening approaches.

Simon **Coulton**¹, Veronica **Dale**², Paolo **Deluca**³, Eilish **Gilvarry**⁴, Christine **Godfrey**², Eileen **Kaner**⁵, Ruth **McGovern**⁵, Dorothy **Newbury-Birch**⁶, Robert **Patton**⁷, Steve **Parrott**², Katherine **Perryman**⁸, Thomas **Phillips**^{3,9}, Jonathan **Shepherd**¹⁰, Colin **Drummond**³

Corresponding author; Professor Simon Coulton, Centre for Health Service Studies, School of Social Science and Social Policy Research, George Allen Wing, University of Kent, Canterbury, Kent, UK, CT2 7NZ. S.coulton@kent.ac.uk (44) 1227824535.

¹Centre for Health Services Studies, University of Kent, Canterbury, Kent, UK. ²Department of Health Sciences, University of York, York, UK. ³Addictions Department, National Addiction Centre, Institute of Psychiatry, Psychology and Neuroscience, King's College London, London, UK. ⁴Northumberland Tyne and Wear NHS Foundation Trust, Newcastle, UK. ⁵Institute of Health and Society, Newcastle University, Newcastle, UK, ⁶School of Health and Social Care, Teesside University, Middlesbrough, UK, ⁷School of Psychology, University of Surrey, Guildford, UK, ⁸Katherine Perryman, University of Manchester, Manchester, UK. ⁹Humber NHS Foundation Trust, Willerby, UK, ¹⁰Crime and Security Research Group, Cardiff University, Cardiff, Wales, UK.

Running Head: Screening for at-risk alcohol consumption in primary care

Keywords: Alcohol screening, brief intervention, primary care, randomised, targeted screening, universal screening.

Trial registration: Current Controlled Trials ISRCTN06145674.

This is a pre-copyedited, author-produced version of an article accepted for publication in Alcohol and Alcoholism following peer review. The version of record [Simon Coulton, Veronica Dale, Paolo Deluca, Eilish Gilvarry, et al.; Screening for At-Risk Alcohol Consumption in Primary Care: A Randomized Evaluation of Screening Approaches, Alcohol and Alcoholism, Volume 52, Issue 3, 1 May 2017, Pages 312–317] is available online at: <https://doi.org/10.1093/alcalc/agx017>.

Abstract

Aims: The aim of the study was to explore the relative efficiency and effectiveness of targeted versus universal screening for at-risk alcohol use in a primary care population in the United Kingdom.

Methods: The study was a randomised evaluation of screening approach (targeted versus universal) for consecutive attendees at primary care aged 18 years or more. Targeted screening involved screening any patient attending with one of the targeted presentations, conditions associated with excessive alcohol consumption: mental health, gastro-intestinal, hypertension, minor injuries or a new patient registration. In the universal arm of the study all presentations in the recruitment period were included. Universal screening included all patients presenting to allocated practices.

Results: A total of 3562 potential participants were approached. The odds ratio of being screen positive was higher for the targeted group versus the universal group. Yet the vast majority of those screening positive in the universal group of the study would have been missed by a targeted approach. A combination of age and gender was a more efficient approach than targeting by clinical condition or context.

Conclusions: While screening targeted by age and gender is more efficient than universal screening, targeting by clinical condition or presentation is not. Further universal screening is more effective in identifying the full range of patients who could benefit from brief alcohol interventions, and would therefore have greater public health impact.

Background

Reducing alcohol-related morbidity and mortality is a key priority for health services worldwide. Internationally alcohol consumption accounts for 3.8% of all avoidable deaths and 4.6% of disability adjusted life years (DALY). This figure is higher in developed countries such as the UK, where alcohol is the third largest risk factor, accounting for 9.2% of DALY's (Global Burden of Disease Study, 2015). In the UK, it is estimated that 24% of the adult population, aged 16 or more, are at-risk drinkers (33% of men and 16% of women)(HSCIC, 2009). Yet 98% of these are not identified at the time of presentation in primary care (Anderson et al., 2016) (Brown et al., 2016) (Cheeta et al., 2008) (Kaner et al., 1999). This is despite the fact that 90% of patient contact with the health service occurs in the primary care setting.

There is considerable evidence of the benefits of screening and brief intervention for at-risk alcohol users in primary care, aimed at reducing consumption and subsequent alcohol-related harm (Moyer et al., 2002) (Bertholet et al., 2005; Kaner et al., 2007a; Whitlock et al., 2002). There is also evidence that paper based screening tests, such as the Alcohol Use Disorders Identification Test (AUDIT; (Saunders et al., 1993)), are more effective than biochemical markers of excessive alcohol use (Coulton et al., 2006). In addition, shorter screening tools such as the Fast Alcohol Screening Test (FAST; (Hodgson et al., 2002)) and Single Alcohol Screening Question (SASQ; (Canagasaby and Vinson, 2005)) also demonstrate excellent diagnostic properties when compared with AUDIT. Despite this, screening is rarely conducted in practice (Brown et al., 2016) (Kaner, 2010), and the efficiency

and acceptability of screening for alcohol use in primary care has been questioned (Beich et al., 2002; Beich et al., 2003).

Where screening does take place concern has been expressed regarding the relative value of screening all attendees in primary care, universal screening, as opposed to those attending with a higher likelihood of alcohol-related problems, targeted screening (Prime Minister's Strategy Unit, 2004). Yet targeted as opposed to universal screening approaches have not been formally evaluated in terms of their efficiency or effectiveness. Moreover, while a number of key health conditions are known to be associated with excessive alcohol consumption based on attributable risk fractions (Anderson and Baumberg, 2006; Rehm et al., 2009), these conditions are far less prevalent in primary care settings than inpatient settings. In addition, while the prevalence of excessive alcohol use is known to vary by age and gender, the potential of these demographic indicators as targets for screening activity has not been formally evaluated.

In order to address these gaps in the evidence, we evaluated targeted versus universal screening approaches as part of a large multi-centre cluster randomised controlled trial of screening and brief interventions in primary care in the United Kingdom, the SIPS Primary Healthcare trial (SIPS-PHC) (Kaner et al., 2013a; Kaner et al., 2009).

Methods/Design

The reported study was planned as one element of a cluster randomized trial of opportunistic screening and brief interventions for alcohol use in primary care settings in the United Kingdom (Kaner et al., 2009). The results of the brief

intervention aspect of the trial are reported elsewhere (Kaner et al., 2013b).

Initially, a questionnaire survey was undertaken to ascertain suitable targets for screening in primary care. Doctors and nurses in participating practices were invited to take part in the survey. The survey aimed to ascertain practitioner preferences regarding appropriate clinical targets for alcohol screening. Based on a review of the literature participants were asked whether they considered key clinical conditions or key contexts as the appropriate target for screening. Additionally, practitioners were asked on a scale from 1 to 5, where 1 indicated 'extremely important' and 5 'not at all important', the relative importance of a number of key conditions and key contexts. Respondents were provided with an opportunity to add any key conditions or contexts they felt had not been identified by the literature review.

The evaluation of screening approach incorporated cluster randomisation of practices, to avoid the risk of bias through contamination. Practices were allocated at random to either targeted or universal screening, and screening using one of two screening tools, FAST (Hodgson et al., 2002) or the SASQ (Canagasaby and Vinson, 2005). Random allocation was stratified by geographical area, North versus South, ensuring a similar number of practices in each geographical area. Each screening approach, targeted or universal, employed both of the screening tools. The outcome was scoring positive for at-risk alcohol consumption on the allocated screening tool.

Settings

Twenty-nine general practices across London, South East and North East England

This is a pre-copyedited, author-produced version of an article accepted for publication in *Alcohol and Alcoholism* following peer review. The version of record [Simon Coulton, Veronica Dale, Paolo Deluca, Eilish Gilvarry, et al.; Screening for At-Risk Alcohol Consumption in Primary Care: A Randomized Evaluation of Screening Approaches, *Alcohol and Alcoholism*, Volume 52, Issue 3, 1 May 2017, Pages 312–317] is available online at: <https://doi.org/10.1093/alcalc/agx017>.

participated in the study between May 2008 and July 2009. All participating practices delivered a full range of medical services across a range of urban and rural, socially deprived and affluent communities. At the time of the study none of the participating practices routinely screened patients for alcohol use.

Randomisation

Randomisation was conducted independent of the research team, after practices had been recruited and consented to participate. An additional five stand-by practices were later randomly allocated due to insufficient recruitment in the initial practices.

Inclusion and exclusion criteria

We included patients who were: alert and orientated, aged 18 or over, resident within 20 miles of the practice, and able to understand English sufficiently to complete study questionnaires. In the targeted group only those who presented with one of the targeted conditions were included. We excluded patients already involved in an alcohol research study or who were specifically seeking help for alcohol problems. Patients who were severely injured or unwell, grossly intoxicated or who had no fixed abode were also excluded.

Consent

Primary care staff initially established verbal consent to check eligibility for the study. At this stage, they collected basic demographic information and screened the patient, recording the presenting condition. Full ethical approval was provided by the

NHS MREC (06/MREC02/90) and governance approval was granted by all participating Primary Care Trusts.

Outcome tools

FAST (Hodgson et al., 2002) is a four item alcohol screening test derived from the AUDIT (Saunders et al., 1993). It is designed for use in a busy clinical settings, as the majority of respondents are identified as positive on the first question. This asks about the frequency of heavy episodic alcohol use in a similar manner to item 3 of AUDIT. If a respondent answers monthly or less the remaining three questions are assessed, corresponding to items 8, 9 and 10 of the AUDIT. A score of 3 or more is considered positive for at-risk alcohol consumption.

SASQ (Canagasaby and Vinson, 2005) was validated in the United States and is similar to question 1 of FAST and item 3 of AUDIT. A response of 'daily or almost daily', 'weekly' or 'monthly' is a positive screen. We modified the original SASQ to reflect UK definitions of heavy episodic alcohol use; 8 or more standard drinks for men and 6 for women in a single drinking episode. A standard drink contains 8g of ethanol. We use the acronym M-SASQ to reflect this modification.

Analysis

We compiled and analysed the results of the study using STATA v14.

Initially we calculated the mean ranking of key conditions and contexts in the practice staff survey. The five highest ranked conditions or contexts were selected as the main targets in the targeted group of the study.

We used logistic regression to estimate the odds ratio of positive screens in the universal and targeted groups of the study. We incorporated screening instrument into the analysis to explore for any potential interaction between screening tool and screening approach. As the study was clustered, with patients nested within practices, we adjusted our analysis using the Huber-White Sandwich Estimator to provide robust standard errors associated with our odds ratio and 95% confidence intervals.

In order to explore the efficiency of targeted screening, we established whether participants in the universal group had presented with one of the conditions or contexts associated with the targeted group. Two independent clinical experts assessed and categorised the reason for presentation, independently resolving any divergence through consensus.

To assess the potential role of age and gender as targets for screening we conducted an exploratory analysis using patients in the universal arm of the study.

Results

Responses were received from 90 (83%) of those clinical staff surveyed. At least one response was received from each of the participating practices. The majority of respondents expressed a preference for targeted rather than universal screening

(67.8% vs 14.4%), and targeting using key conditions rather than contexts (54.4% vs 24.4%). In terms of key conditions, the highest mean rating was for gastrointestinal and mental health conditions, with hypertension and minor injuries considered moderately important. In terms of key contexts new patient registrations were rated higher than any other. Ratings for key conditions and contexts are presented in Table 1. When asked if any other conditions or contexts were considered important, respondents replied with a varied selection including blood tests, obesity, medical certificates and exercise referrals.

The targeted group of the study approached all participants who attended with any one of the five most important conditions or contexts: mental health problems, gastrointestinal problems, hypertension, minor injuries and new patient registrations.

Overall 3562 potential participants were approached and 3021 (85%) were deemed to be eligible and consented to be screened. Of whom, 908 (30%) scored positive for at-risk alcohol consumption using one of the screening tools. Those in the targeted group were slightly younger (48.8 vs 51.8 years), more likely to be male (56.3% vs 41.5%) and more likely to smoke (26.7% vs 22.7%) compared with the universal group (Table 2).

The prevalence of at-risk alcohol consumption was significantly higher in the targeted group (36.2%) than the universal group (25.6%). The odds ratio of at-risk consumption was significantly higher for the targeted group versus the universal group (1.65; 95% CI 1.41 to 1.93) (table 3). This was not influenced by the tool used for screening.

In the targeted group, the most commonly used targets for screening were hypertension (633; 49.5%) and new patient registrations (275; 21.5%) (Table 3). Out of the five targets, four had significantly higher odds ratio of a positive screen than universal screening; mental health conditions, gastrointestinal problems, hypertension and minor injuries.

When we selected out of the universal group those presentations which would have fallen into one of the targeted conditions, no targeted condition is significantly associated with screening positive for at-risk drinking. In the universal group of the study the most common presentations were hypertension (142; 8.2%) and mental health conditions (95; 5.4%). Overall, 1388 (79.7%) of participants did not fall into any of the targeted screening conditions or contexts. This accounted for 81% of those who screened positive for at-risk alcohol consumption in the universal group.

The impact of age and gender as predictors of excessive alcohol consumption were explored using the universal arm of the study alone. The youngest age-group, 18 – 24 years had the highest prevalence of at-risk alcohol consumption and the oldest, 65 years or more, the lowest (41.1% vs 12.8%). Yet at the same time, they represented the smallest proportion of attendees (8.8%). The 18-24 year age group had a significantly higher odds ratio compared with the rest of the population of screening positive (2.18; 95% CI 1.55 to 3.08). More marked differences were apparent when gender was taken into consideration with males significantly more likely to screen positive than females (2.54; 95% CI 2.04 to 3.16), and this was particularly apparent in the 18-24 (3.95; 95% CI 2.38 to 6.56), 45-54 (1.83; 95% CI

1.19 to 2.81) and 55-64 (2.38; 95% CI 1.29 to 4.41) age groups. Screening all attendees aged 18 to 34 years, and all older age males would involve screening 57% of attendees. This would yield 78% of all positive screens, a more efficient approach than targeting by clinical condition or context, but this approach still missed 22% of screen positives.

Discussion

The study aimed to address two important questions regarding screening (or case identification) for at-risk alcohol consumption in primary care settings. The first concerned the efficiency and effectiveness of targeted as opposed to universal screening. The design of the study was pragmatic and targets for screening were selected by experts from the existing literature. Then those involved in the actual screening used their own clinical judgement and experience to derive the five most important conditions, or contexts for screening. The results indicate that in terms of efficiency, targeted screening overall yields a higher prevalence of at-risk alcohol users than universal screening, and the probability of consuming alcohol at at-risk levels in the targeted group was significantly higher than the universal group.

Yet in terms of effectiveness, targeted screening is less effective at identifying those who may benefit from intervention, as 81% of those who screened positive in the universal group would have been missed by applying the targeted criteria. When we consider that the effectiveness of screening and brief interventions for alcohol use in primary care, in terms of the numbers needed to treat (NNT), is of the order of 7 – 9 (Fleming et al., 2002; Kaner et al., 2007b; Ockene et al., 1999) and that this

compares favourably with the NNT for other medical conditions managed in primary

care such as, the use of statins to prevent cardiovascular mortality (NNT 30 – 90) (SIGN, 2000), and interventions for smoking cessation (NNT 20) (Stead et al., 2008). Universal screening is likely to be the more effective screening approach in primary care and should mirror the universal screening for smoking every 27 months in the Quality and Outcomes Framework for General Practice (NHS, 2012).

The second question addresses whether other demographic factors, age and gender, may be more appropriate targets for screening activity than clinical presentations. The results tend to suggest that those attendees aged 18-35 years and males aged over 35 are significantly more likely to be at-risk alcohol users. Targeting by age and gender is more efficient than targeting by clinical condition or context, but this still misses almost a quarter of those who may benefit from intervention.

The strengths of the study are that it was a large-scale cluster randomised evaluation that embedded screening into ordinary clinical practice. The study used established, valid and reliable screening tools. Rates of eligibility and consent to be screened were higher than in most similar studies and the sample is similar to the population routinely attending primary care in the UK.

Limitations in the study can be considered from two perspectives. We used a small number of targeted conditions and contexts, to maximise the acceptability of targeted screening. This may have excluded some appropriate targets. Yet we based this on existing evidence and the clinical experience of those working in primary care settings. Further, our analysis of the universal arm of the study did not identify any

additional potential targets that had an odds ratio significantly better than universal screening alone. Increasing the number of targets may increase the coverage of the primary care population, but as the number of targets increase the approach becomes more complex to implement and starts to emulate universal screening.

In terms of the relevance of the findings, we need to consider the results of this study alongside those of the larger trial exploring the effectiveness of brief interventions (Kaner et al., 2013b). The results of this study do not provide compelling evidence of any increased benefit of more intensive interventions compared with screening and feedback alone. In addition, there is some evidence of the potential benefit of opportunistic screening alone in reducing alcohol consumption (Jenkins et al., 2008; McCambridge and Day, 2007). It may be the case, particularly for those who consume alcohol at the lower end of the alcohol use spectrum, that screening with an appropriate tool and feedback of the screening results may have beneficial effects. In addition, this would be more acceptable to primary care practitioners, who have expressed concern over the additional burden of implementing alcohol screening and brief intervention (Aalto et al., 2003; Hutchings et al., 2006).

In order to maximise the impact of alcohol screening and brief intervention in public health the results of this study point to universal screening being significantly more effective than targeted screening in primary care, akin to recommendations in dental care (Roked et al., 2014). This has important implications for policy and practice. The evidence presented here provides further scientific foundation for the National Institute for Health and Clinical Evidence guidance for alcohol screening (National Institute for Health and Clinical Excellence (NICE), 2009). This guidance

This is a pre-copyedited, author-produced version of an article accepted for publication in *Alcohol and Alcoholism* following peer review. The version of record [Simon Coulton, Veronica Dale, Paolo Deluca, Eilish Gilvarry, et al.; Screening for At-Risk Alcohol Consumption in Primary Care: A Randomized Evaluation of Screening Approaches, *Alcohol and Alcoholism*, Volume 52, Issue 3, 1 May 2017, Pages 312–317] is available online at: <https://doi.org/10.1093/alcalc/agx017>.

recommends that where feasible and practical NHS professionals should routinely carry out alcohol screening as an integral part of clinical practice.

Competing Interests

All authors have completed the Unified Competing Interest form at www.icmje.org/coi_disclosure.pdf (available on request from the corresponding author) and declare: all authors had financial support from the Department of Health in England (Alcohol Policy Unit) for the submitted work; no financial relationships with any organizations that might have an interest in the submitted work in the previous 3 years; no other relationships or activities that could appear to have influenced the submitted work.

Authors' contributions

This paper is published on behalf of the SIPS programme research group. A full list of the research group members is available at <http://sips.iop.kcl.ac.uk/contactus.php>. The study was funded by the Department of Health. The views expressed herein do not necessarily reflect those of the Department of Health or the National Health Service in England and Wales. All of the authors contributed to the design and development of this trial protocol. CD was chief investigator and EK deputy chief investigator. Expertise on clinical aspects of the research was provided by TP, CD and EG. SC, VD, SP, CG took responsibility for the screening aspects of the study and provided statistical and methodological input for the study. Trial conduct and delivery expertise was provided by PD, DNB, RP and KP. Brief intervention expertise

was provided by CD, EK, and JS. SC wrote the first draft of the paper and all authors contributed to successive drafts. All authors read and approved the final manuscript.

Funding

The trial was funded by a research grant from the UK Department of Health. CD was part funded by the NIHR Biomedical Research Centre at South London and Maudsley NHS Foundation Trust and King's College London, and the NIHR Collaboration for Leadership in Applied Health Research and Care South London. The views expressed are those of the authors and not necessarily those of the NHS or Department of Health.

References

- Aalto, M, Pekuri, P, Seppa, K (2003) Obstacles to carrying out brief intervention for heavy drinkers in primary health care: a focus group study, *Drug and Alcohol Review*, Vol. 22, pp. 169-73.
- Anderson, P and Baumberg, B (2006) *Alcohol in Europe*. London: Institute of Alcohol Studies.
- Anderson, P, Bendtsen, P, Spak, F *et al.* (2016) Improving the delivery of brief interventions for heavy drinking in primary health care: outcome results of the Optimizing Delivery of Health Care Intervention (ODHIN) five-country cluster randomized factorial trial. *Addiction* **111**: 1935-45.
- Beich, A, Gannick, D, Malterud, K (2002) Screening and brief intervention for excessive alcohol use: qualitative interview study of the experiences of general practitioners. *British Medical Journal* **325**: 870-72.
- Beich, A, Thorsen, T, Rollnick, S (2003) Screening in brief intervention trials targeting excessive drinkers in general practice: systematic review and meta-analysis. *British Medical Journal* **327**: 536-40.
- Bertholet, N, Daepfen, J-B, Wietlisbach, V, Fleming, M, Burnand, B (2005) Brief alcohol intervention in primary care: systematic review and meta-analysis. *Archives of Internal Medicine* **165**: 986-95.
- Brown, J, West, R, Angus, C *et al.* (2016) Comparison of brief interventions in primary care on smoking and excessive alcohol consumption: a population survey in England. *Br J Gen Pract* **66**: e1-9.
- Canagasaby, A and Vinson, DC (2005) Screening for hazardous or harmful drinking using one or two quantity-frequency questions. *Alcohol & Alcoholism* **40**: 208-13.
- Cheeta, S, Drummond, C, Oyefeso, A *et al.* (2008) Low identification of alcohol use disorders in general practice in England. *Addiction* **103**: 766-73.
- Coulton, S, Drummond, C, James, D *et al.* (2006) Opportunistic screening for alcohol use disorders in primary care: comparative study. *British Medical Journal* **332**: 511-17.
- Fleming, MF, Mundt, MP, French, MT, Manwell, LB, Stauffacher, EA, Barry, KL (2002) Brief physician advice for problem drinkers: Long-term efficacy and benefit-cost analysis. *Alcoholism-Clinical and Experimental Research* **26**: 36-43.
- Global Burden of Disease Study, C (2015) Global, regional, and national incidence, prevalence, and years lived with disability for 301 acute and chronic diseases and injuries in 188 countries, 1990-2013: a systematic analysis for the Global Burden of Disease Study 2013. *Lancet* **386**: 743-800.
- Hodgson, R, Alwyn, T, John, B, Thom, B, Smith, A (2002) The FAST alcohol screening test. *Alcohol & Alcoholism* **37**: 61-66.
- HSCIC (2009) *Adult Psychiatric Morbidity Survey*. In Centre, HaSCIs (ed). London: HMSO.
- Hutchings, D, Cassidy, P, Dallolio, E, Pearson, P, Heather, N, Kaner, E (2006) Implementing screening and brief alcohol interventions in primary care: views from both sides of the consultation. *Primary Care Research and Development* **7**: 221-29.
- Jenkins, R, McAlaney, J, McCambridge, J (2008) Change in alcohol consumption in control groups in brief intervention studies: a systematic review. *Submitted to Addiction*: 1-30.
- Kaner, E (2010) Brief alcohol intervention: Time for translational research. *Addiction* **105**: 960-61.

- Kaner, E, Beyer, F, Dickinson, H *et al.* (2007a) Effectiveness of brief alcohol interventions in primary care populations. *Cochrane Database of Systematic Reviews* **Issue 2**: CD004148.DOI:10.1002/14651858.CD4148.pub3.
- Kaner, E, Bland, M, Cassidy, P *et al.* (2013a) Effectiveness of screening and brief alcohol intervention in primary care (SIPS trial): pragmatic cluster randomised controlled trial. *BMJ* **346**: e8501.
- Kaner, E, Bland, M, Cassidy, P *et al.* (2013b) Effectiveness of screening and brief alcohol intervention in primary care (SIPS trial): pragmatic cluster randomised controlled trial. *BMJ* **346**.
- Kaner, E, Bland, M, Cassidy, P *et al.* (2009) Screening and brief interventions for hazardous and harmful alcohol use in primary care: a cluster randomised controlled trial protocol. *BMC Public Health* **9**: 287.
- Kaner, EFS, Beyer, F, Dickinson, HO *et al.* (2007b) Effectiveness of brief alcohol interventions in primary care populations (Review). *Cochrane Database of Systematic Reviews*.
- Kaner, EFS, Heather, N, McAvoy, BR, Lock, CA, Gilvarry, E (1999) Intervention for excessive alcohol consumption in primary health care: attitudes and practices of English general practitioners. *Alcohol and Alcoholism* **34**: 559-66.
- McCambridge, J and Day, M (2007) Randomized controlled trial of the effects of completing the Alcohol Use Disorders Identification Test questionnaire on self-reported hazardous drinking. *Addiction* **103**: 241-48.
- Moyer, A, Finney, JW, Swearingen, CE, Vergun, P (2002) Brief interventions for alcohol problems: a meta-analytic review of controlled investigations in treatment-seeking and non-treatment-seeking populations. *Addiction* **97**: 279-92.
- National Institute for Health and Clinical Excellence (NICE) (2009) Alcohol-use disorders in adults and young people: prevention, pp. <http://guidance.nice.org.uk/PHG/Wave15/1>: London.
- NHS, E (2012) Quality and outcomes framework for 2012/ 13. In Confederation, Ns (ed). London.
- Ockene, JK, Adams, A, Hurley, TG, Wheeler, EV, Hebert, JR (1999) Brief physician- and nurse practitioner-delivered counseling for high-risk drinkers - Does it work? *Archives of Internal Medicine* **159**: 2198-205.
- Prime Minister's Strategy Unit (2004) *Strategy Unit Alcohol Harm Reduction Project: Interim Analytical Report*. London: Cabinet Office.
- Rehm, J, Mathers, C, Popova, S, Thavorncharoensap, M, Teerawattananon, Y, Patra, J (2009) Global burden of disease and injury and economic cost attributable to alcohol use and alcohol-use disorders. *Lancet* **373**: 2233-33.
- Roked, Z, Watson, R, Moore, S, Shepherd, J (2014) Identification of alcohol misuse in dental patients. *Fac Dent Jnl* **5**: 134-37.
- Saunders, JB, Aasland, OG, Babor, TF, De La Fuente, JR, Grant, M (1993) Development of the Alcohol Use Disorders Identification Test (AUDIT): WHO Collaborative Project on Early Detection of Persons with Harmful Alcohol Consumption. *Addiction* **88**: 791-804.
- SIGN (2000) Secondary prevention of coronary heart disease following myocardial infarction. In Network, SIGs (ed), Vol. 41. Edinburgh.
- Stead, LF, Bergson, G, Lancaster, T (2008) Physician advice for smoking cessation. *Cochrane Database of Systematic Reviews*.

Whitlock, EP, Orleans, CT, Pender, N, Allan, J (2002) Evaluating primary care behavioral counseling interventions: an evidence-based approach. *American Journal of Preventive Medicine* **22**: 267-84.

Table 1: Mean (SD) clinician ratings for key conditions and contexts for targeted screening.

	n	Mean rating (SD)
Conditions		
Mental Health	86	1.60 (1.08)
Gastrointestinal	84	1.94 (1.08)
Hypertension	82	2.17 (0.95)
Minor injuries	85	2.38 (1.01)
Contexts		
New patients	85	1.69 (1.07)
Chronic disease review	83	2.22 (1.01)
Sexual health	81	2.35 (1.17)
Smoking cessation	83	2.41 (1.06)

Table 2: Demographics and reasons for attendance overall and by allocated group for those consenting to screen.

	Targeted (n = 1280)	Universal (n = 1741)	Overall (n=3021)
Mean age in years (SD)	48.9 (17.7)	51.8 (18.4)	50.1 (18.0)
Age group n (%)			
18 – 24	100 (7.8)	141 (8.8)	251 (8.4)
25 – 34	193 (15.1)	289 (16.8)	482 (16.1)
35 – 44	166 (13.0)	287 (16.7)	453 (15.1)
45 – 54	206 (16.1)	317 (18.3)	523 (17.4)
55 – 64	244 (19.2)	311 (18.1)	555 (18.5)
65+	368 (28.8)	367 (21.3)	735 (24.5)
Males n (%)	720 (56.3)	722 (41.6)	1442 (47.8)
White n (%)	1058 (82.7)	1401 (80.8)	2459 (81.6)
Smoker n (%)	342 (26.7)	392 (22.6)	734 (24.3)
Single n (%)	301 (23.6)	478 (27.7)	779 (26.0)
Presentation n (%)			
Mental Health	167 (13.0)	95 (5.5)	262 (8.7)
Gastrointestinal	124 (9.7)	73 (4.2)	197 (6.5)
Hypertension	623 (48.7)	142 (8.2)	765 (25.3)
Minor injuries	75 (5.9)	23 (1.3)	98 (3.2)
New patients	273 (21.3)	20 (1.1)	293 (9.7)
Other	0	1388 (79.7)	1388 (45.9)
Not specified	18 (1.4)	0	18 (0.7)
Screen positive n (%)	463 (36.2)	445 (25.6)	908 (30.1)
Weekly episodic use n (%)	382 (30.1)	352 (20.6)	734 (24.7)

Table 3: Odds ratio and 95% confidence intervals for screen positive in targeted group, overall and by presentation, compared to universal group.

	Screened n (%)	Positive n (%)	OR versus universal (95% CI)	p-value
Targeted Overall	1280	463 (36.2)	1.650 (1.411; 1.931)	<0.001
Targeted Presentation	169 (13.2)	86 (50.9)		<0.001
Mental Health	126 (9.8)	44 (34.9)	3.092 (2.241; 4.267)	0.02
Gastrointestinal	633 (49.5)	208 (32.8)	1.602 (1.092; 2.350)	<0.001
Hypertension	77 (6.0)	30 (40.0)	1.460 (1.197; 1.780)	0.01
Minor Injuries	275 (21.5)	85 (30.9)	1.942 (1.208; 3.120)	0.05
New Patient			1.317 (0.997; 1.739)	-
Universal Overall	1741	445 (25.6)		-
Universal Presentation	95 (5.4)	23 (24.2)		0.76
Mental Health	73 (4.3)	20 (27.4)		0.71
Gastrointestinal	142 (8.2)	32 (22.5)		0.39
Hypertension	23 (1.3)	4 (17.4)	-	0.37
Hypertension	20 (1.1)	7 (35.0)		0.33
Minor injuries	1388 (79.7)	359 (24.1)		-
New patient			0.927 (0.572; 1.501)	
No target			1.104 (0.652; 1.868)	
			0.835 (0.555; 1.258)	
			0.610 (0.206; 1.802)	
			1.577 (0.625; 3.979)	
			-	

Table 4: Odds ratio and 95% confidence intervals for screen positive by age and gender in the universal screen group.

	Screened n (%)	Positive n (%)	OR (95% CI)	p-value
Age group				
18-24	151 (8.8)	62 (41.1)	2.183 (1.548;	<0.001
25-34	289 (16.8)	99 (34.3)	3.080) ^a	<0.001
35-44	287 (16.7)	77 (26.8)	1.656 (1.262;	0.622
45-54	317 (18.4)	86 (27.1)	2.172) ^a	0.510
55-64	311 (18.1)	71 (22.8)	1.075 (0.807;	0.206
65 or more	367 (21.3)	47 (12.8)	1.432) ^a	<0.001
Sex			1.097 (0.833;	
Male	722 (41.6)	260 (36.0)	1.445) ^a	<0.001
			0.829 (0.620;	
			1.108) ^a	
			0.357 (0.257;	
			0.495) ^a	
			2.539 (2.036;	
			3.165) ^b	

^a Compared to all other age groups

^b Compared to females